

ANNUAL ARRIVALS & ACCOMODATON STATISTICS REPORT

2018 Edition



Lesotho Tourism Development Corporation

May 2019

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FOREWORD



Statistical information on tourism is crucial in improving and advancing the sector. In today's fast moving world, tourism statistics and tourism-related economic information is invaluable because of its ability to track changes, monitor progress and design strategies that will improve Lesotho's product, arrivals, receipts and market share.

As we close our books in 2018, we look back on another successful year in Lesotho's tourism industry. Lesotho welcomed 1, 172, 648 visitors, exceeding its target of increasing international tourism arrivals from approximately 422, 000 to 800, 000 by 2019. In comparison to the previous year, 2018 recorded 35, 482 additional visitors reflecting an increase of 3.1% therefore indicating a positive growth.

Most of the visitors Lesotho received in 2018 came from Africa and Europe, (where South Africa and Germany were our top African and European market respectively). Contrary to the fact that Germany and Netherlands have been the fastest growing markets for the past four years, in 2018 Germany progressed to first position as the lead overseas source market with 9, 477 and a growth of +6.3 percent while Netherlands experienced a decline (-4.7 percent) and moved down to second position with 8, 840 arrivals.

In addition to the positive growth from international arrivals, this report demonstrates that in 2018 the tourism industry boosted job creation and fostered economic growth. The total number of employees employed in the accommodation sub-sector in was 2,717 where 52 percent were females and 48 were males.

Finally, on behalf of the Lesotho Tourism Development Corporation, I would like to thank Statistics South Africa for its continued support in providing us with us with some of the much needed data, the private sector and our esteemed stakeholders for their collective efforts in ensuring that destination Lesotho remains competitive. It is my hope that this report will be a useful tool not only to the tourism sector but for the general public at large. I am truly confident and optimistic that, together as the tourism sector we will realize our dreams of making Lesotho a Southern Africa's must visit mountain, culture, adventure and ecotourism destination.

As Tim O'REILLY said, "He who has data has the power!"

Thank you.

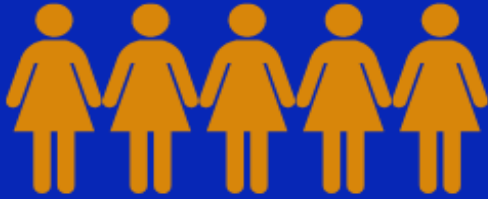
A handwritten signature in dark ink, appearing to read 'Mpaiphele D. Maqutu', with a stylized flourish at the end.

Mpaiphele D. Maqutu

TOURISM INDUSTRY IN LESOTHO 2018

"He who has data has the power!" TIM OREILLY

1,2 MILLION



3.1%

M 488 MILLION



1,250,000
1,000,000
750,000
500,000
250,000
0

2018 TOP SOURCE MARKETS



19.8%
Occupancy
Rate in 2018



PROPORTION OF SKILLED EMPLOYEES IN THE ACCOMMODATION SUB-SECTOR



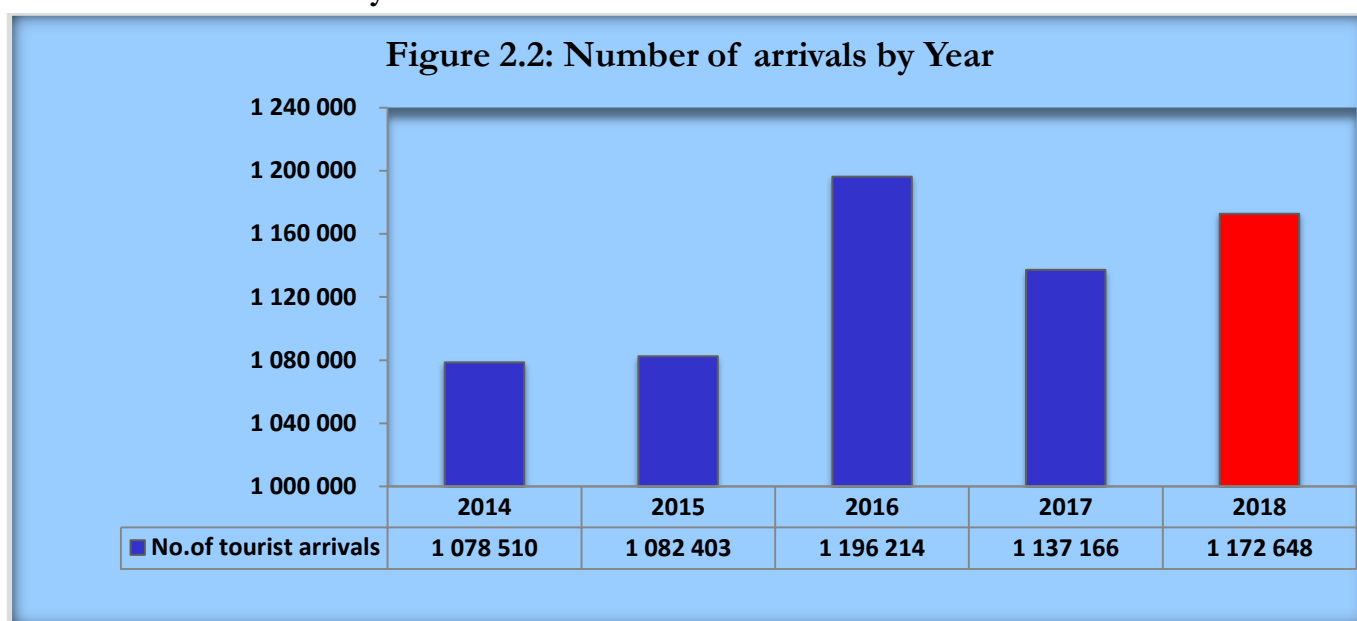
2. ARRIVAL STATISTICS

This section provides an analysis of Lesotho's inbound tourism performance focusing on indicators such as total international arrivals by year, key source markets, total arrivals by region, total arrivals by border and seasonality.

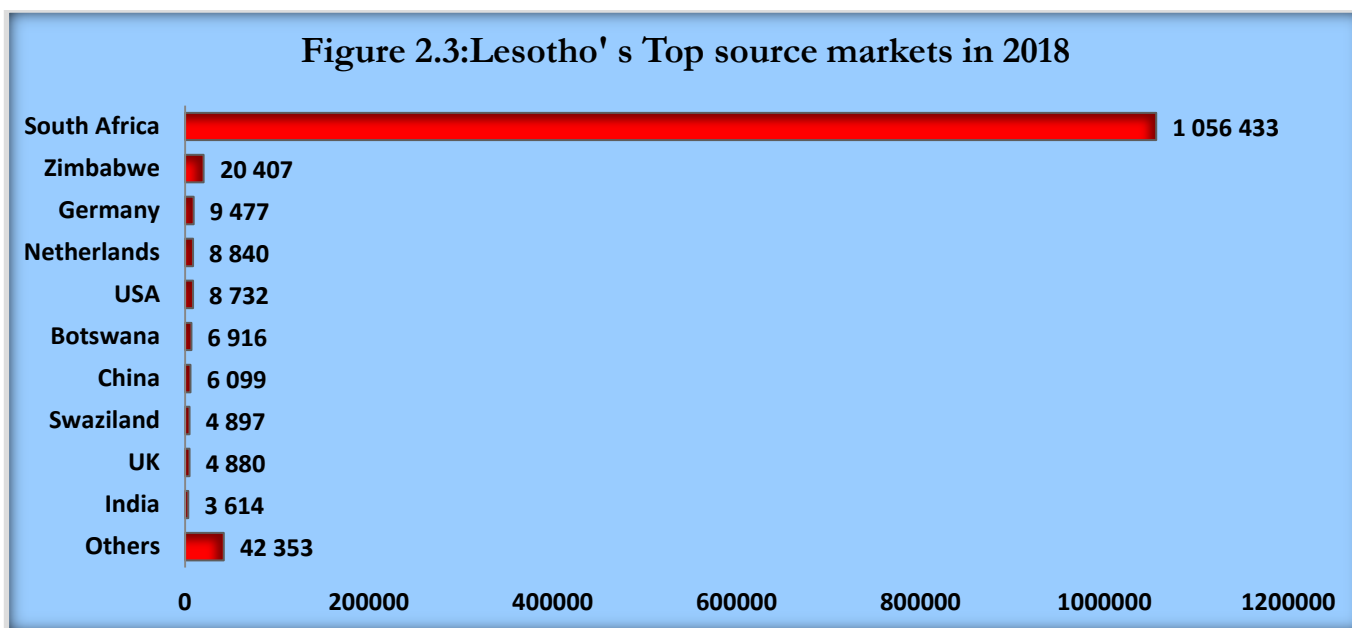
2.1. TOURISM GROWTH

International visitor arrivals rebounded with a growth of 3.1 percent (+35, 482) in 2018 to a total of 1,172,648 arrivals from 1,137,166 arrivals that was recorded in 2017. International visitor arrivals have increased year-on-year between 2014 and 2018 with the exception of 2017 when the figure fell slightly by 4.9 percent. Visitor arrivals grew from 1,078,510 in 2014 to 1,082,403 in 2015, an increase of 0.4% and further improved substantially in 2016 where a 10.4 percent increase was posted (+113,811) compared to the previous year.

2.2. Tourism Arrivals by Year

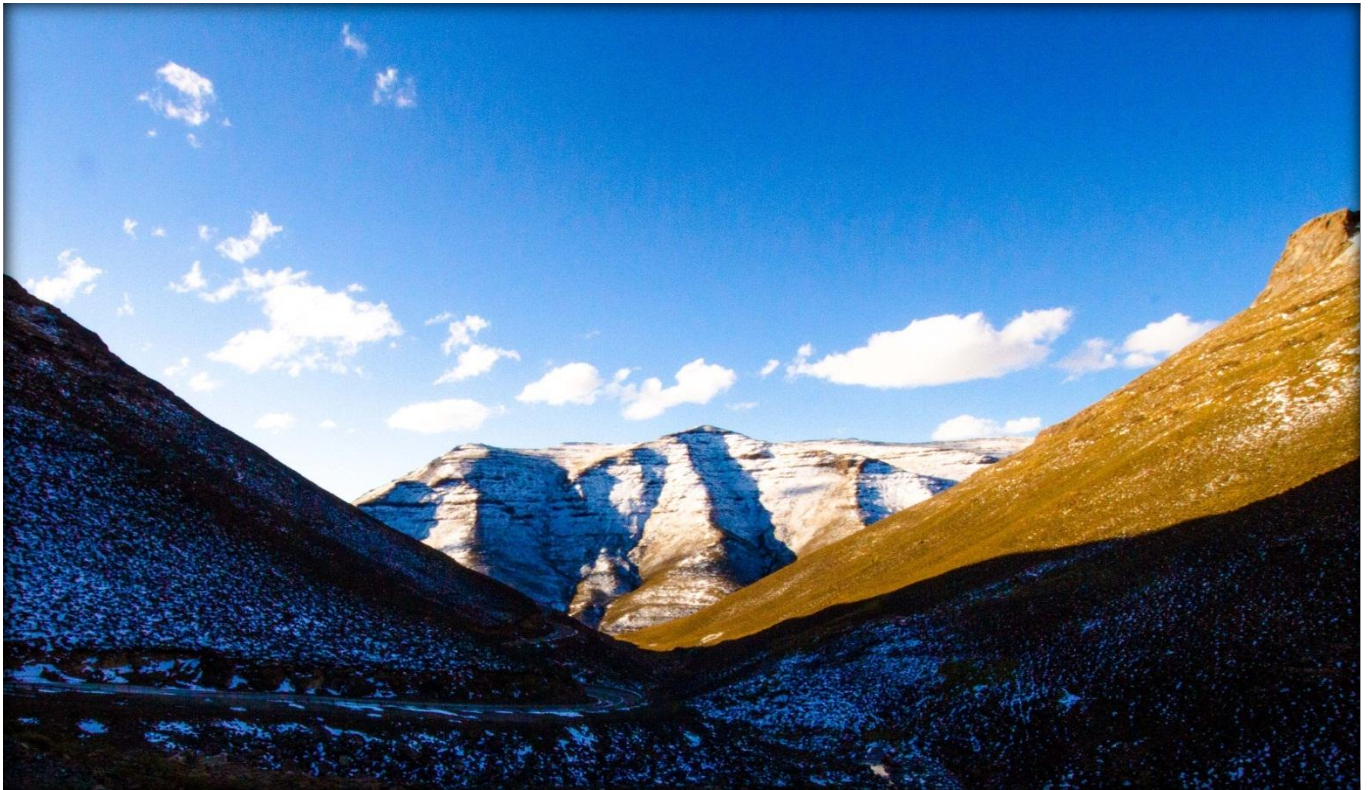


2.3. Lesotho's Top 10 Source Markets in 2018

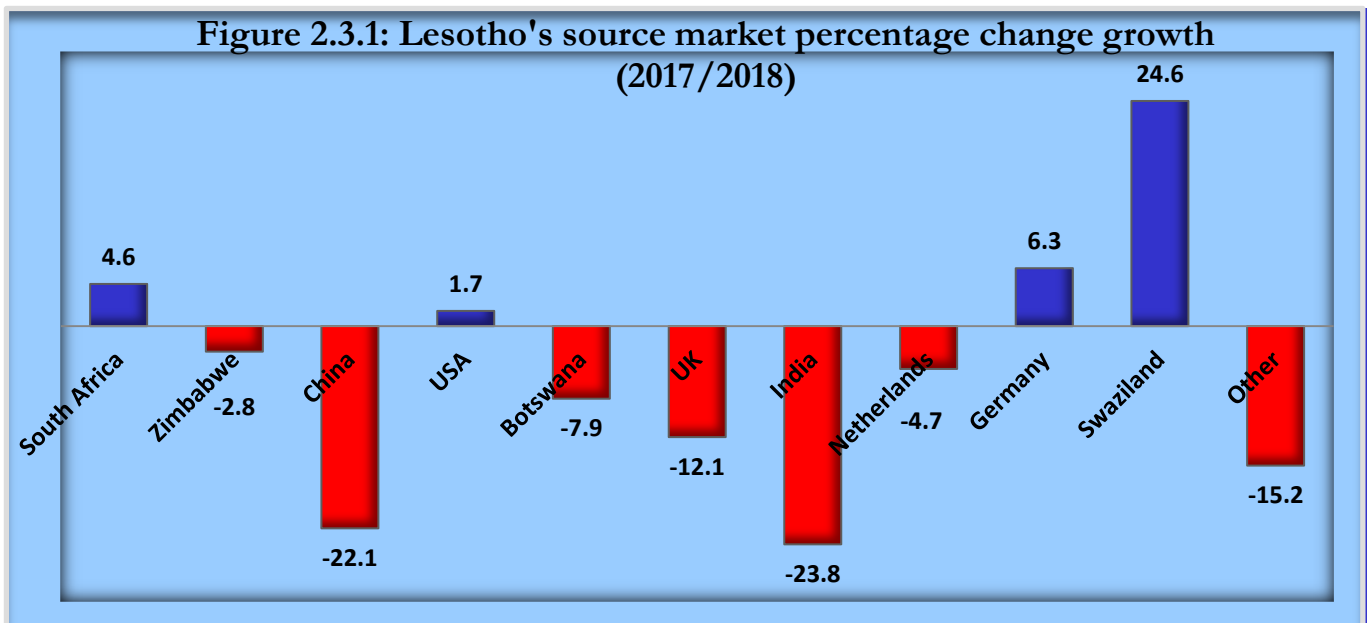


International visitor arrivals for Lesotho's top 10 source markets in 2018 are displayed in the figure above. Similar to previous years, South Africa due to its proximity has emerged as the leading source market for Lesotho's visitor arrivals amounting 1,056,433 and accounting for 90.9 percent of the total arrivals. Since 2014, South Africa has been experiencing a steady year-on-year increase in international arrivals followed by Zimbabwe (20,407) which has claimed the second position for the past five years.





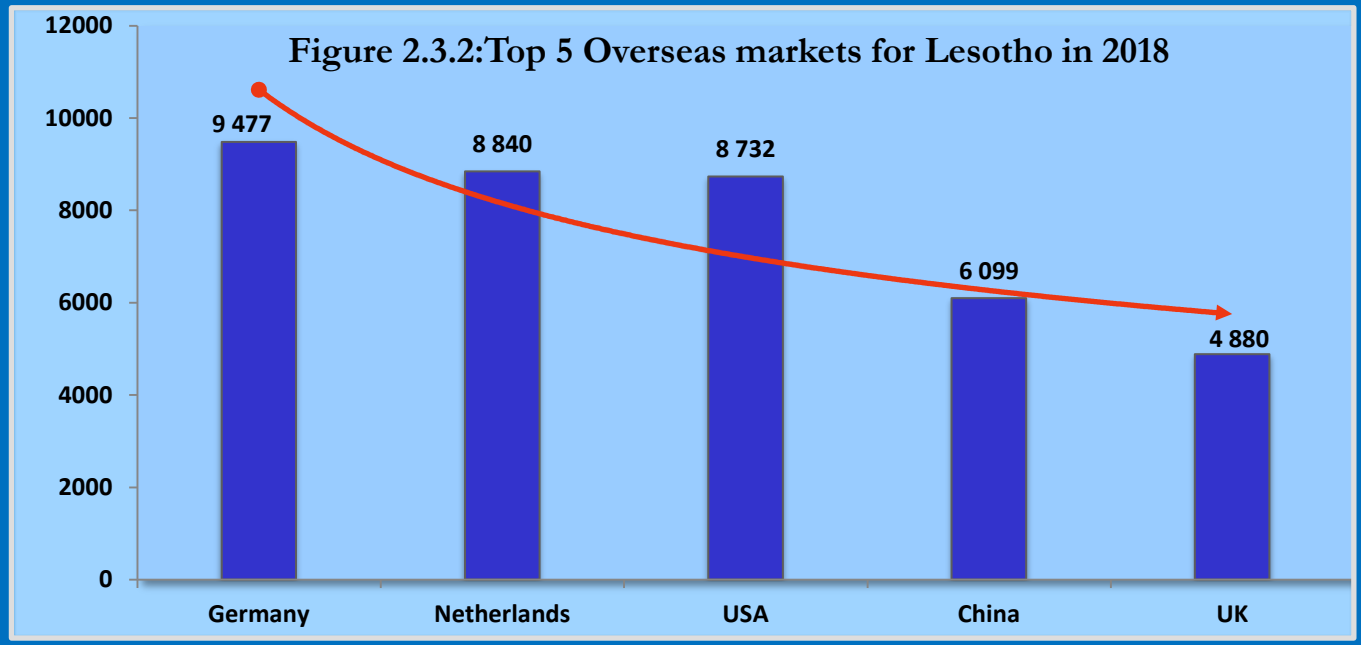
2.3.1. Top 10 Source Markets percentage change



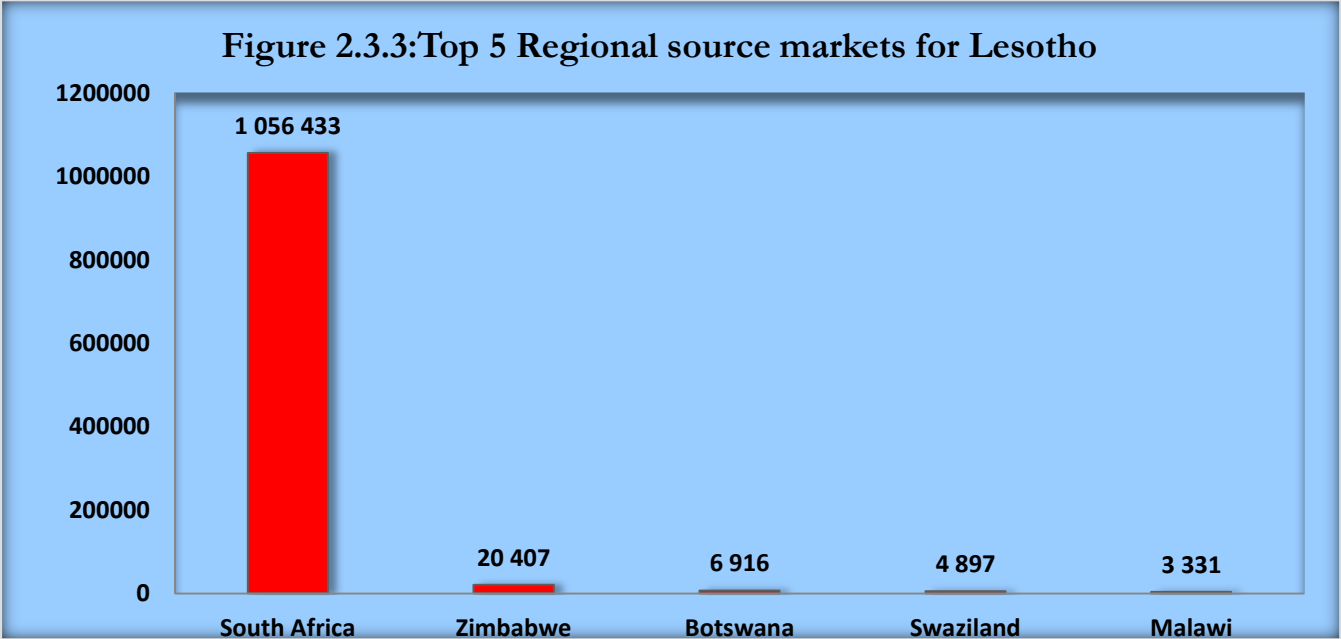
In terms of Lesotho's key international markets, increase in arrivals from 2017 to 2018 was particularly observed from regional and overseas markets. Overseas markets that posted a growth are Germany (+6.3 percent) and the USA(+1.7 percent) while regional markets are Swaziland(+24.6) and South Africa(+4.6 percent) respectively. In comparison to 2017, visitors

from India, China, UK, Botswana, Netherlands and Zimbabwe declined (down by 23.8 percent, 22.1 percent, 12.1 percent, 7.9 percent, 4.7 percent and 2.8 percent respectively.)

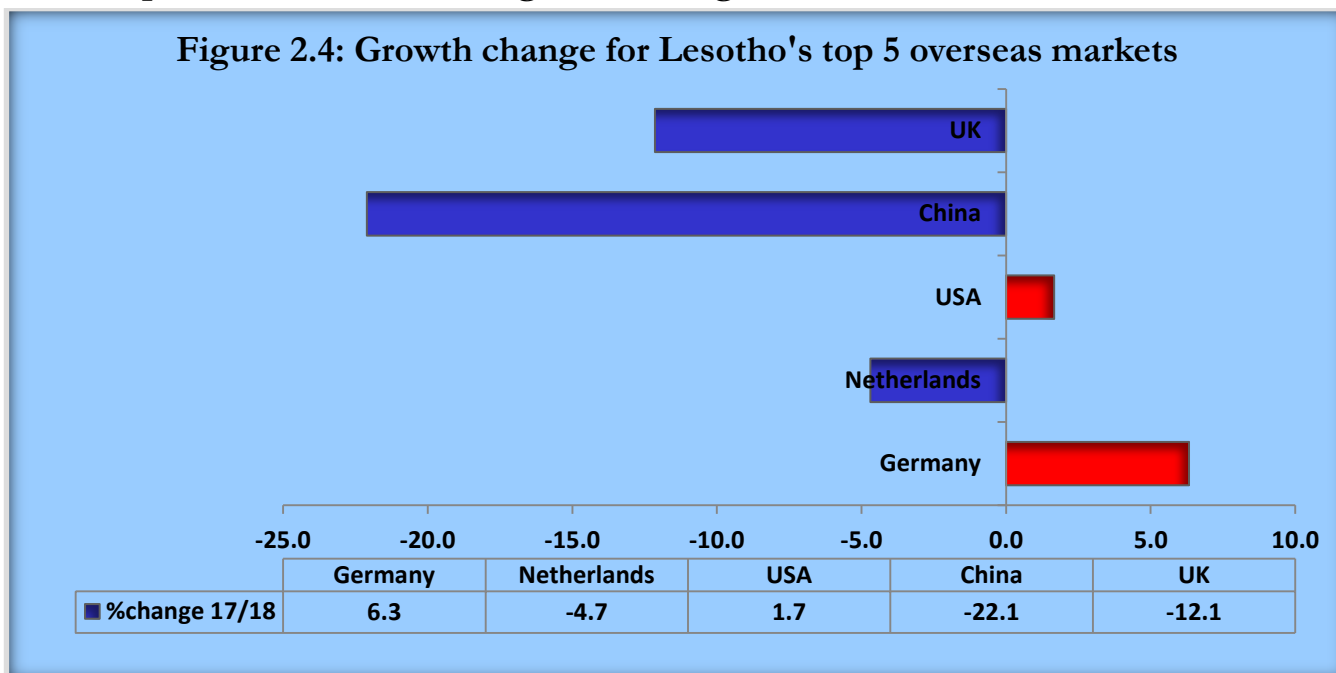
2.3.2. Top five Overseas Markets for Lesotho



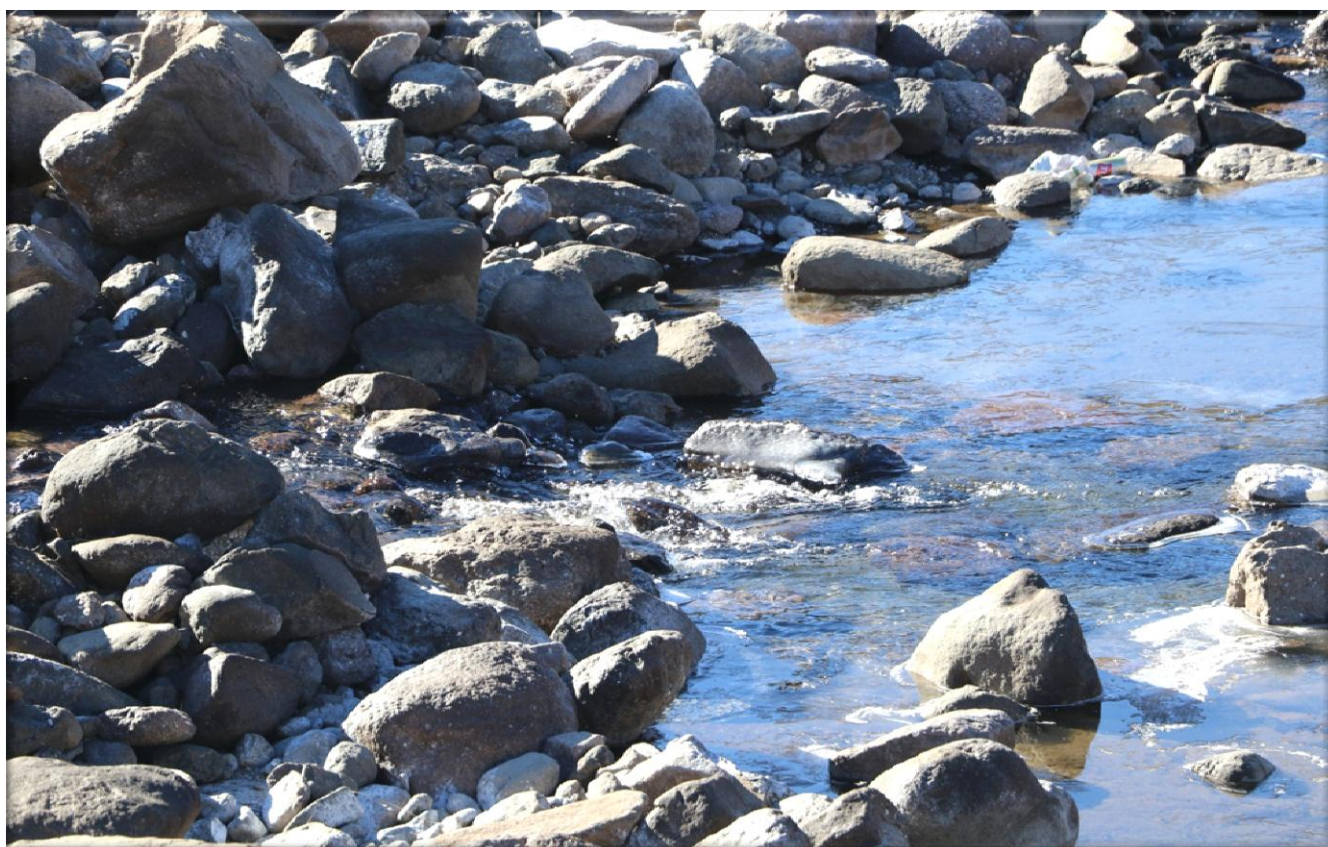
2.3.3. Top five Regional Markets for Lesotho



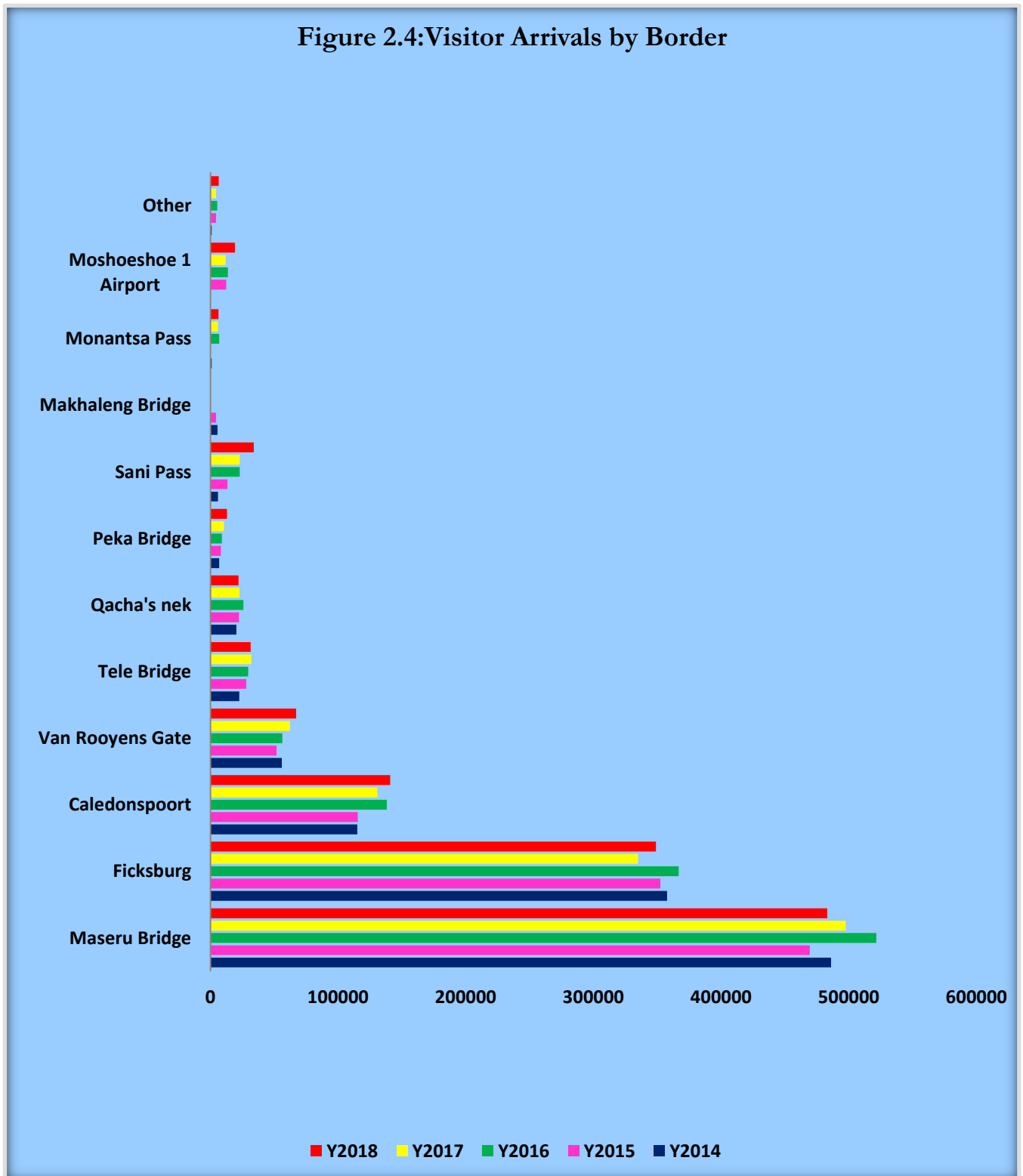
2.3.4. Top five overseas markets growth change



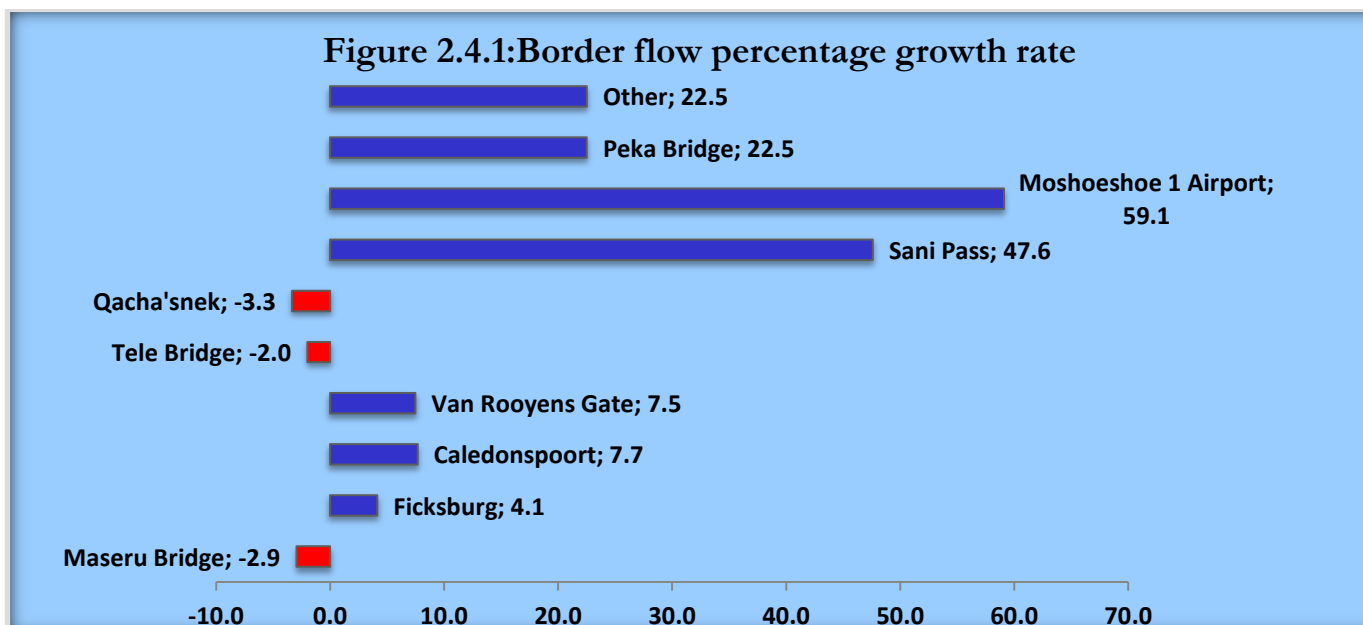
Contrary to the fact that Germany and Netherlands have been the fastest growing markets for the past four years, the above figure reveals that Netherlands experienced a decline (-4.7 percent) in 2018. Germany progressed to first position as the lead overseas source market with 9,477 and a growth of (+6.3 percent) while Netherlands moved down to second position with 8,840 arrivals.



2.4. Visitor Arrivals by Border



2.4.1 Border Flow percent Growth Rate (2017/2018)



From the figure above it is observed that for the past five years Maseru has been handling the bulk of Lesotho's international arrivals. However, in 2018, the arrivals at Maseru Bridge experienced a decline of 2.9 percent compared to the previous year. Analysing visitor movements further, most of the border posts experienced an increase in visitor movement flows; the largest increase being arrivals that came in through Moshoeshoe 1 Airport and Sani Pass. Moshoeshoe 1 Airport and Sani Pass experience a growth of 59.1 percent and 47.6 percent respectively. Worthy to mention is the fact that arrivals at Peka bridge also grew significantly at 22.5 percent. From figure 2.4.1 it is apparent that Maputsoe Bridge (348,943) and Caledonspoort (140,849) survived their position as the second and third busiest borders respectively.

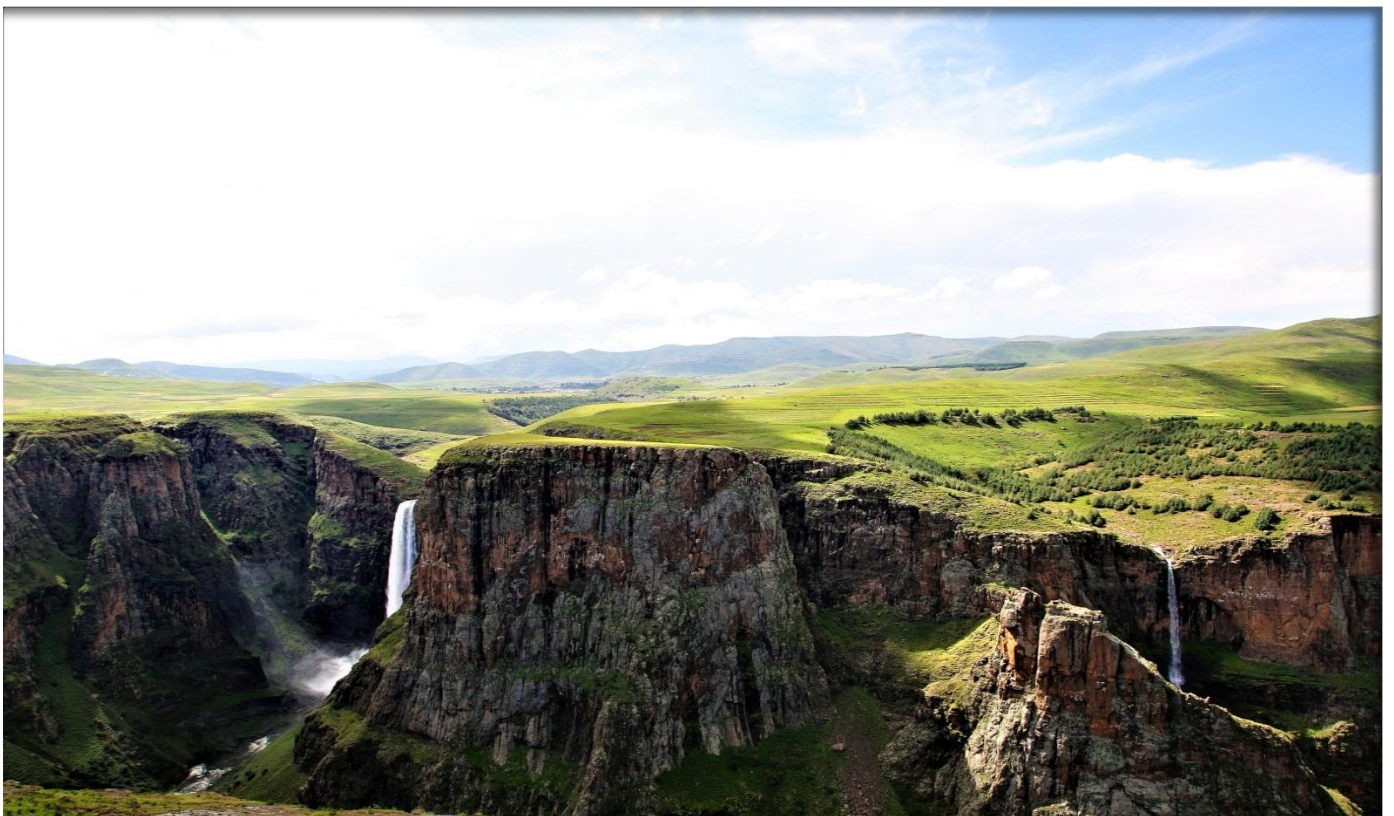




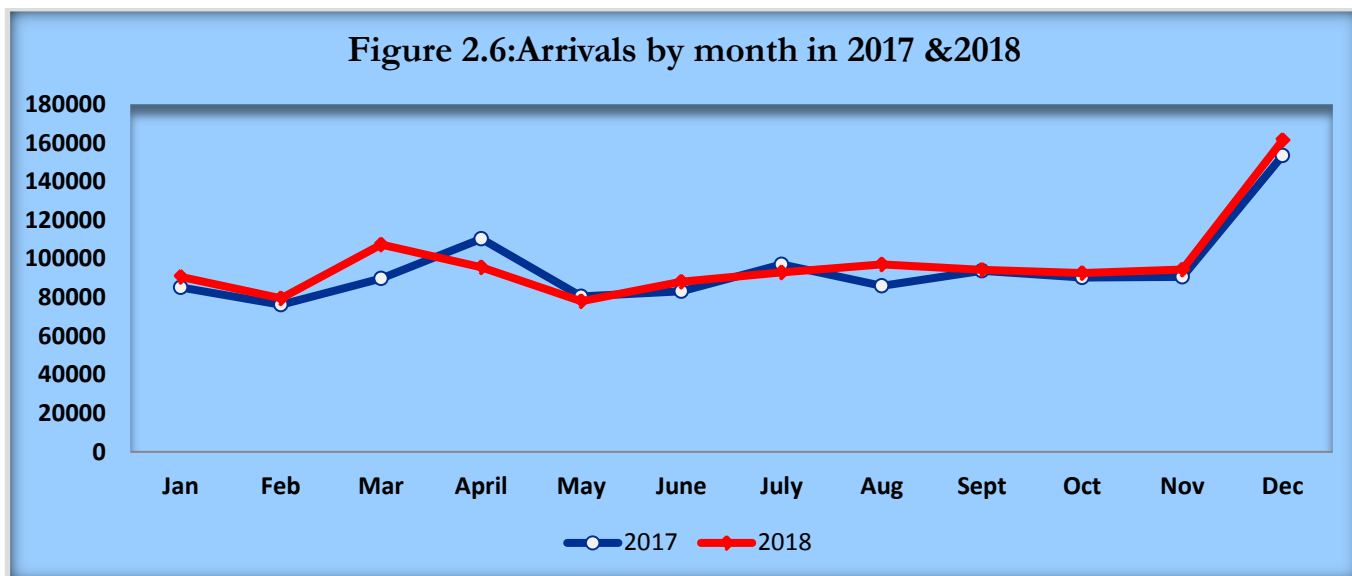
2.5. Arrivals by Region by Year

| Continent | 2015 | 2016 | 2017 | 2018 | % Change | | |
|-----------------------|------------------|------------------|------------------|------------------|------------|-------------|-------------|
| | | | | | 18/17 | 17/16 | 15/16 |
| Africa | 1,019,127 | 1,131,514 | 1,06,0842 | 1,103,966 | 4.1 | -6.2 | 11.0 |
| Asia | 22,295 | 20,797 | 28,698 | 21,555 | -24.9 | 38.0 | -6.7 |
| Australasia & Oceania | 1,077 | 959 | 893 | 779 | -12.8 | -6.9 | -11.0 |
| Europe | 27,706 | 30,817 | 35,353 | 34,983 | -1.0 | 14.7 | 11.2 |
| N.America | 10,861 | 11,454 | 9,093 | 10,174 | 11.9 | -20.6 | 5.5 |
| S.America | 784 | 173 | 1,320 | 540 | -59.1 | 663.0 | -77.9 |
| Unknown | 553 | 500 | 967 | 651 | -32.7 | 93.4 | -9.6 |
| Total | 1,082,403 | 1,196,214 | 1,137,166 | 1,172,648 | 3.1 | -4.9 | 10.5 |

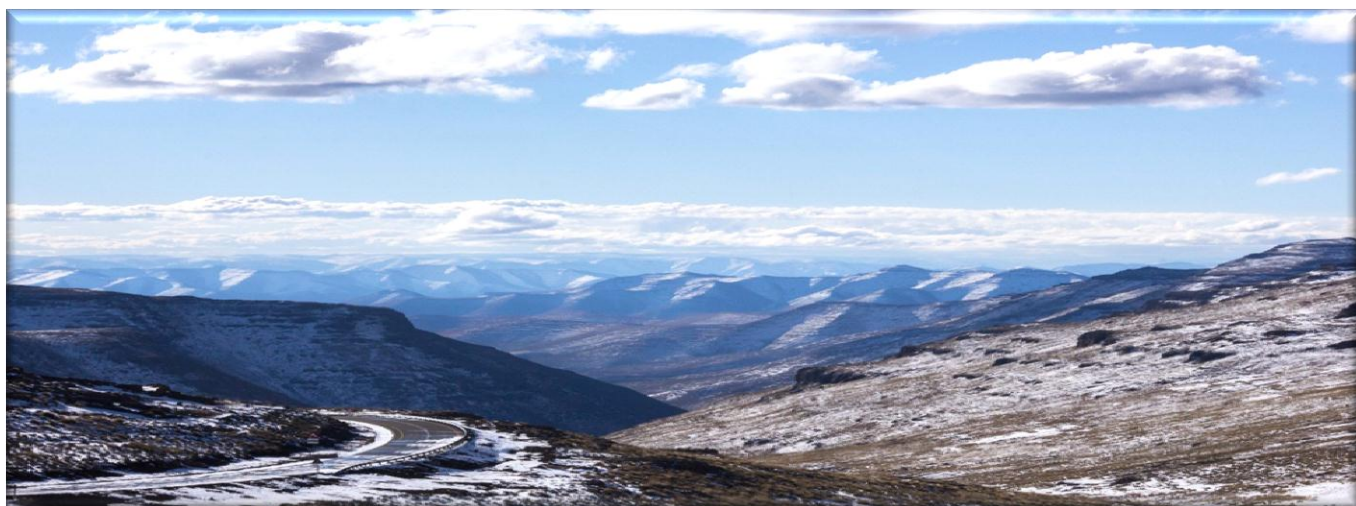
The above table displays tourist arrivals by region from 2015 to 2018. It is evident that Africa provides the majority of international visitors in terms of region of origin. In comparison to 2017, 2018 visitor arrivals from Africa grew by 4.1 percent (43, 124) while arrivals from Europe recorded a slight decrease of 1% (-370). From the data it has been revealed that the growth in Africa has been mainly driven by South Africa (1, 056, 433) and Zimbabwe (20, 407) while the decline in Europe was driven by Netherlands (-435). Compared to other regions, although its market share is relatively low, North America has demonstrated the highest growth of 11.9 percent (1, 081) from 2017 to 2018.



2.6. Seasonality of Arrivals Traffic



The figure above depicts the monthly distribution of international arrivals into Lesotho from 2017 to 2018. Although December still continued to dominate as the peak month in both years, seasonality was further noticeable by a peak in March 2018 (107, 427) and April 2017 (110, 393) where growths were of 19.6 percent and 18.4 percent respectively. Further analysis also illustrates that just like in 2017, 2018 experienced a notable dip in arrivals during the month of May indicating a quiet period for visitation of international visitors into Lesotho. Both years' arrivals decreased by 3.2 percent and 6.9 percent respectively in May demonstrating a very quiet month. Further more the analysis shows that the highest growth rates were recorded in March (19.6 percent) and August (12.9 percent) 2018 while the largest number of tourist arrivals were recorded in December (161, 552).



2.7. Arrivals by Year and Quarter

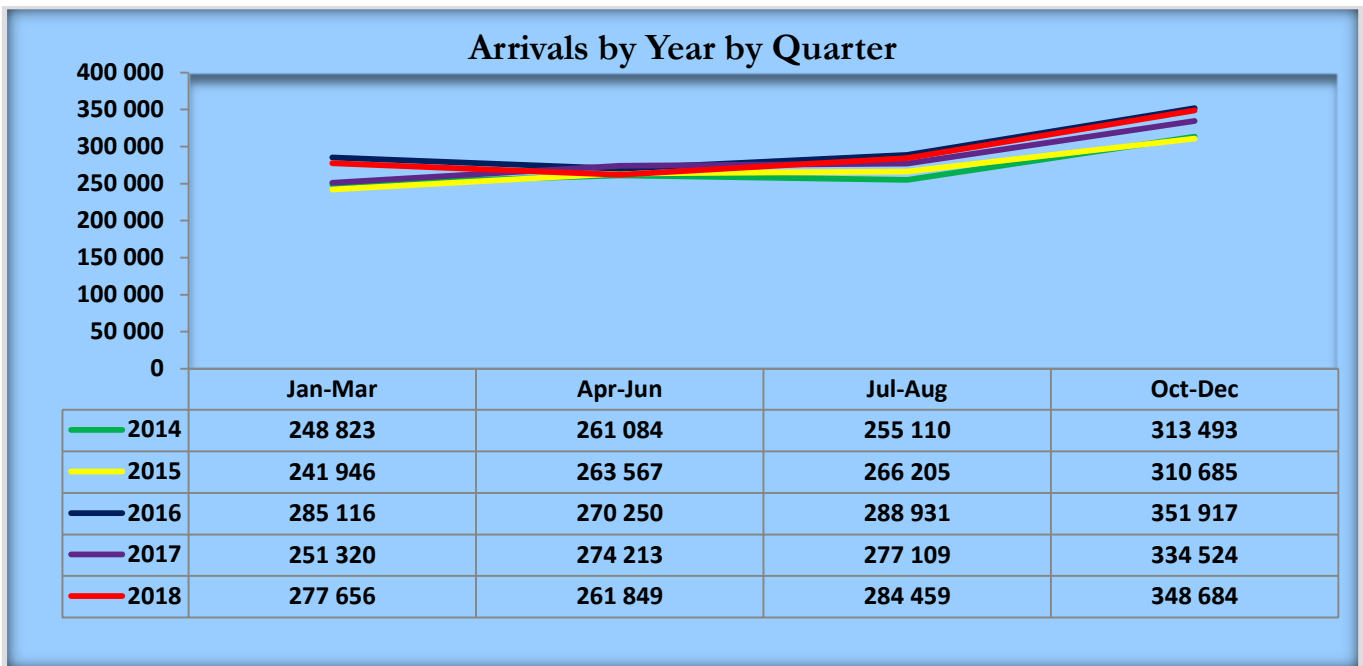


Figure 2.7 above demonstrates that quarterly arrivals displayed a similar pattern throughout the five years. January to March 2018 recorded the highest percentage growth in arrivals (10.5 percent) while April to June recorded a decline (-4.5 percent). Furthermore, the graph depicts that April to June 2018 recorded the lowest number of arrivals while October to December recorded the highest number of arrivals.



3. ACCOMMODATION SECTION

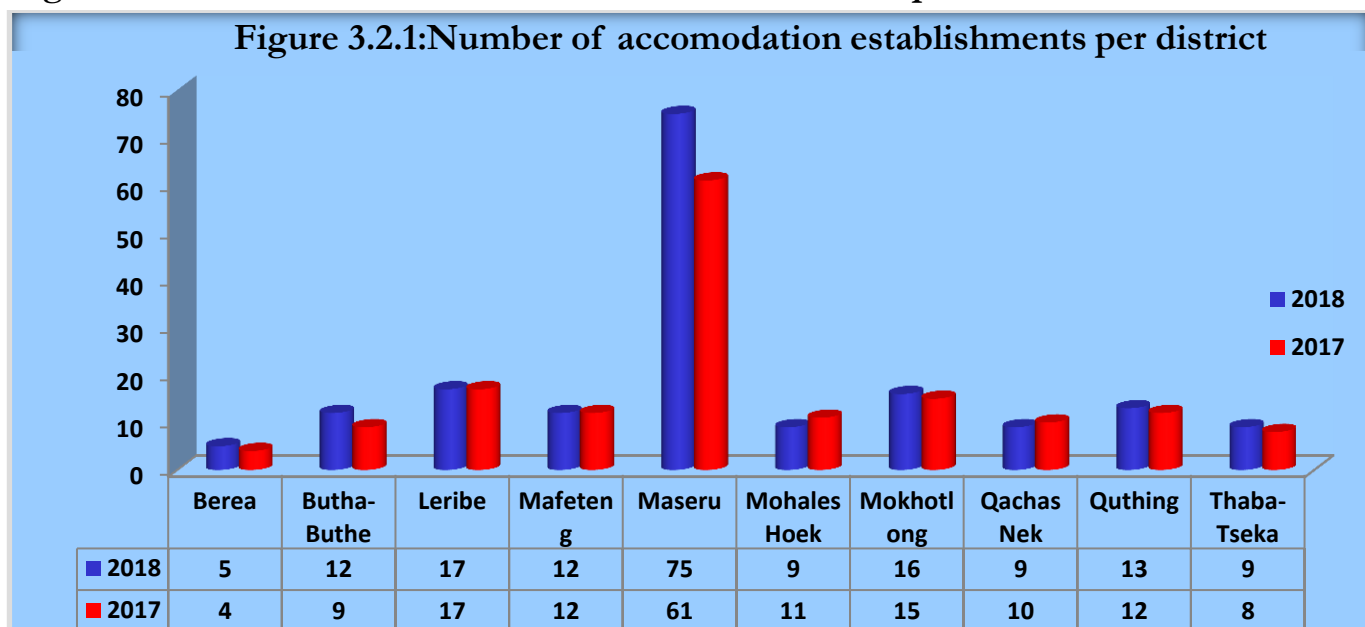
3.1. TRACKING ACCOMMODATING DEMAND

This section of the report will provide a summary of the accommodation sub-sector in the Tourism Industry. It comprises of Hotels, Lodges, Guest Houses and Bed & Breakfasts’.



3.2. ACCOMMODATION TYPE

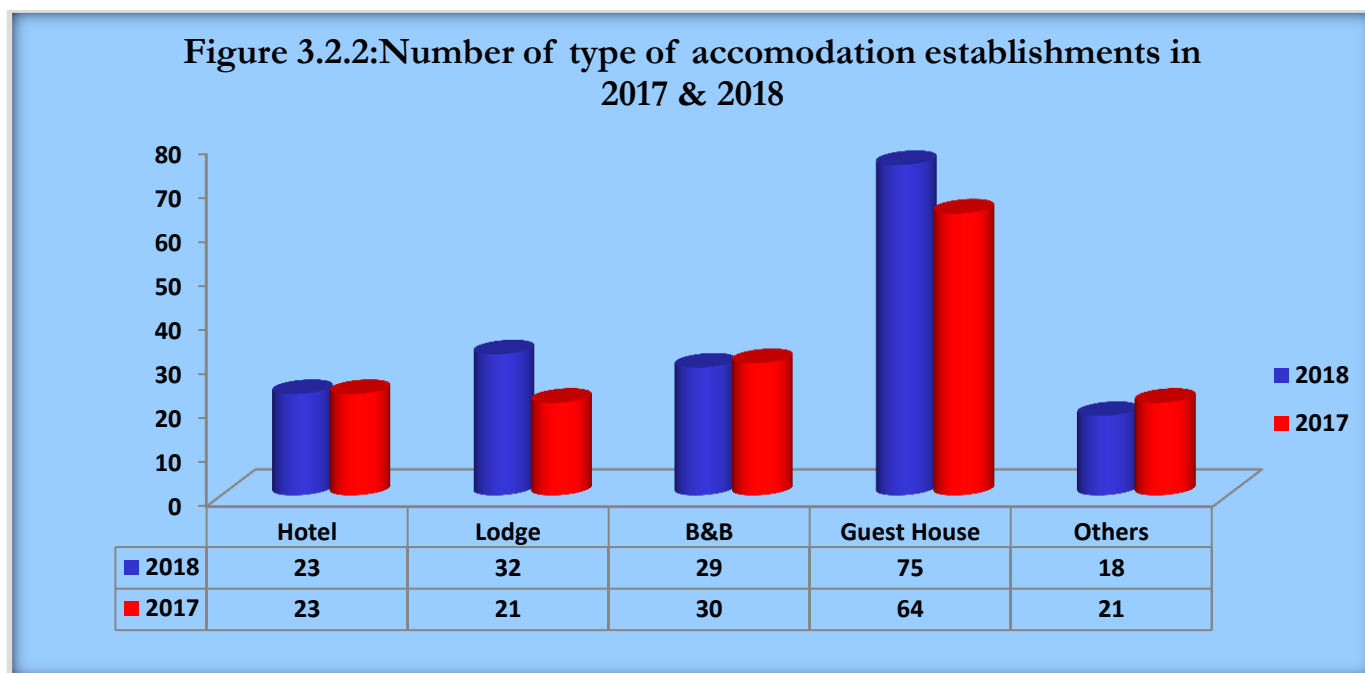
Figure 3.2.1 Number of Accommodation Establishments per District



The figure above illustrates the distribution of establishments across the country. In comparison to 2017, in 2018, Maseru, the capital city was still leading with 75 establishments followed by Leribe (17 establishments) and Mokhotlong (16 establishments) respectively. From the figure

above it is clear that in 2018 Maseru saw 14 more establishments which translate to an increase of 23 percent. Similarly Butha-Buthe also boasted 3 more establishments which translate to an increase of 33.3 percent. Declines in the number of establishments in 2018 compared to the previous year were observed in Maseru(-2) and Qutha(-1) respectively while the number of establishments in Leribe(17) and Mafeteng(12) remained the same during both years.

Figure 3.2.2: Number of type of accommodation Establishments

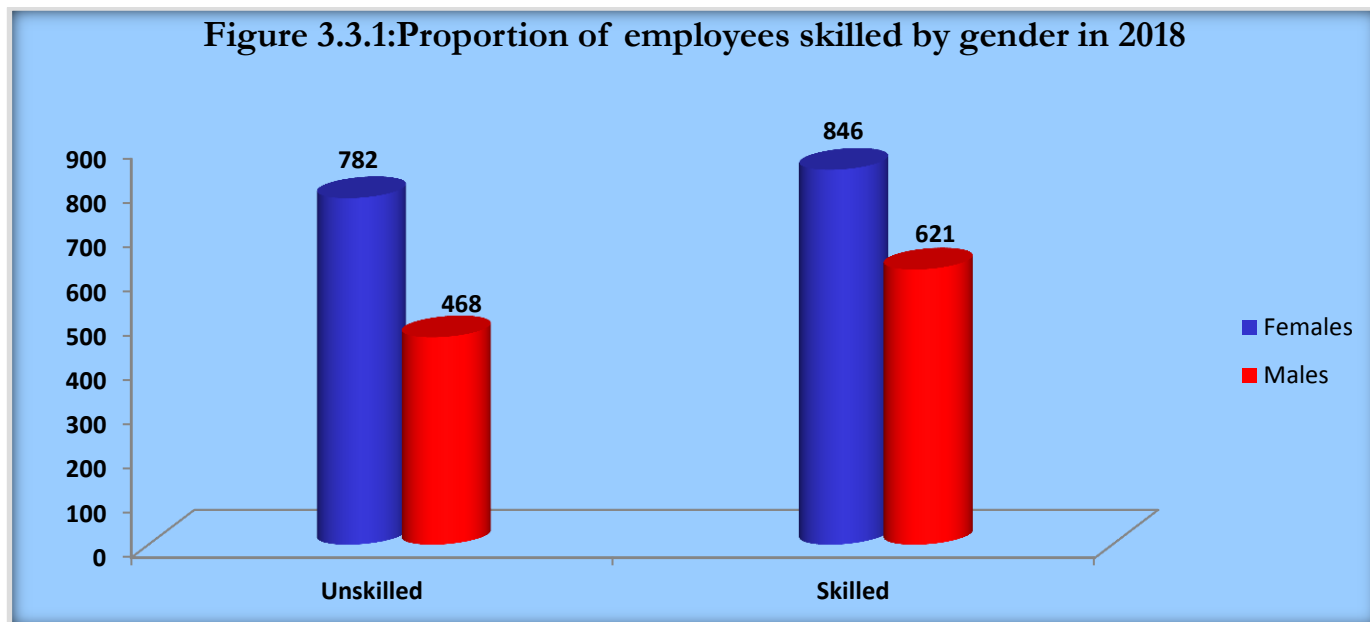


The figure above illustrates the different categories of accommodation establishments in Lesotho in both 2017 and 2018. Similar to 2017 the above figure demonstrates that the highest proportion of accommodation establishments in 2018 fell under Guest houses(75). Furthermore the figure demonstrates that in 2018 Bed and Breakfasts' were overtaken by Lodges from being the second largest accommodation segment in the sector to being the third. The total number of guest houses(75) and Lodges(32) both increased by 11 establishments translating into an increase of 17 percent and 52 percent respectively. B&Bs decreased by 1 establishment(-3 percent) while the number of hotels remained the same in both years.

3.3. EMPLOYMENT BY GENDER

Employment in the accommodation sub-sector is distributed in a similar way as the previous year. It is more skewed more towards females than males. The proportion of females constituted 60 percent while males constituted 40 percent. This implies that there hasn't been any shift in the structure of employment; the sub sector still employs more females than males

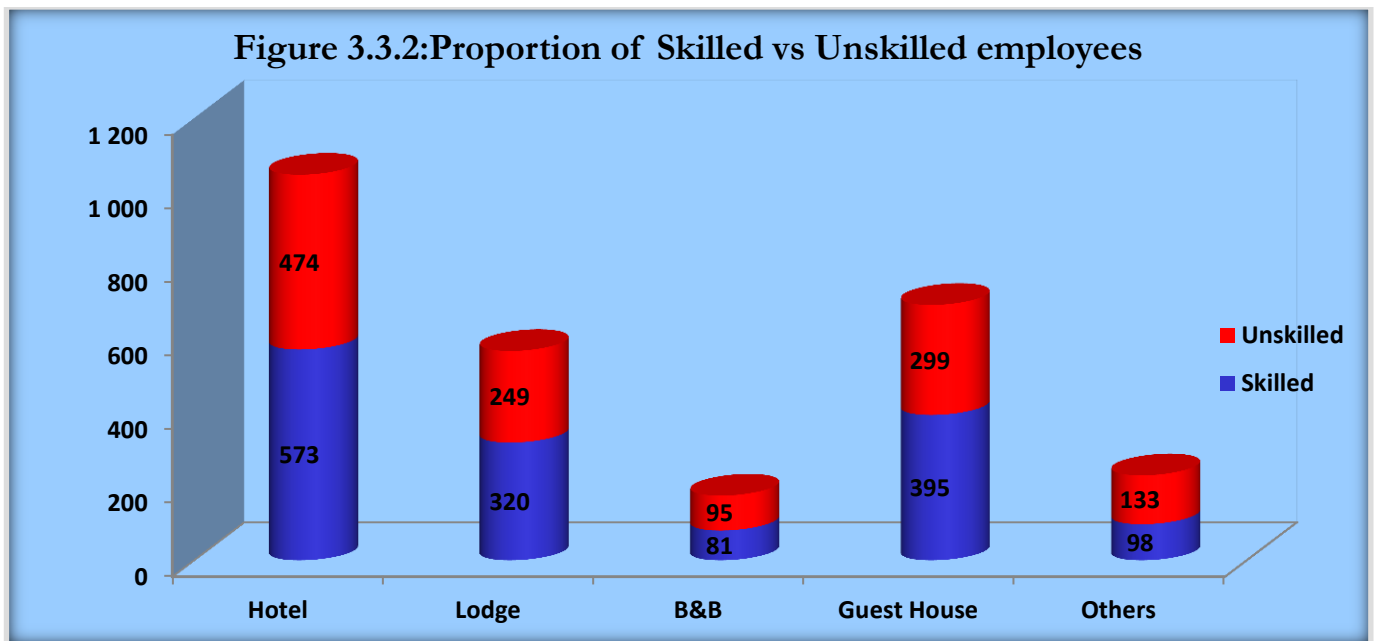
Figure 3.3.1: Proportion of employees' skills by gender in 2018



The proportions of skilled and unskilled employees constituted 54 percent and 46 percent respectively. Out of the skilled employees, males constituted 48 percent while females constituted 52 percent implying that skilled employees are predominantly females.



Figure 3.3.2: Proportion of employees by skills by type of accommodation

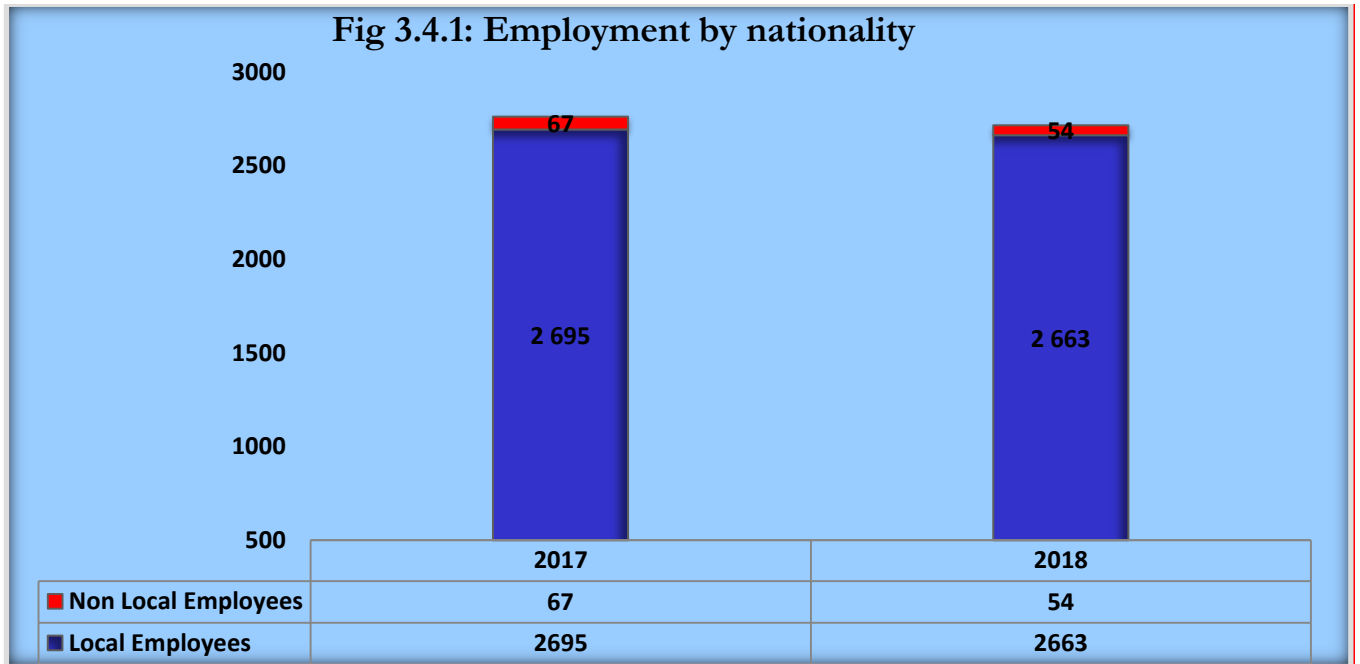


From the above figure is visible that Hotels have the largest proportion of skilled employees (39.0 percent), followed by Guest Houses (26.9 percent) and Lodges(21.8 percent) respectively. Additionally it is evident that while all accommodation provides employment, hotels are the biggest employer with 1, 047 employees. The total number of employees employed in the accommodation sub-sector was 2,717 a slight decrease against the previous year.



3.4. EMPLOYMENT IN ACCOMMODATION THE SUB-SECTOR

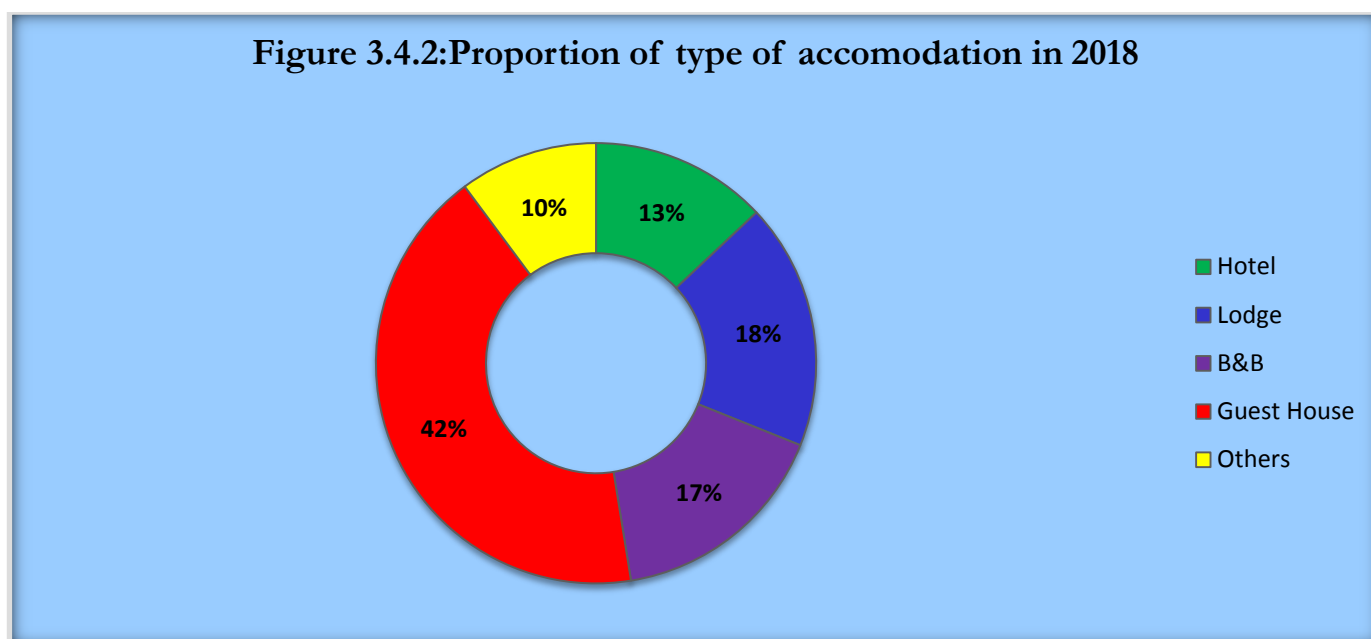
Figure 3.4.1: Employment by type of nationality in 2017 & 2018



The above figure illustrates that during both years the majority of employees that were employed in the accommodation sub-sector were locals. In 2018 local employees constituted 98 percent while non-local ones constituted 2 percent. The figure further reveals that the number of the total number of employees declined in 2018 when compared to 2017. The total number of people directly employed in the accommodation sub-sector amounted to 2,717 in 2018, which was a decrease of -1.6 per cent against the previous year (2,762).



Figure: 3.4.2: Proportion of type of accommodation



The type of accommodation facilities that proved to be popular among visitors in 2018 were Guesthouses with a bed occupancy rate of 23.3 percent. The proportion of different accommodation establishments across all segments has been similar for the past three years although in 2018 lodges overtook B&Bs and ranked second place (46.8 percent). Guest houses were followed by B&Bs (17 percent) and Hotels respectively.

3.5. ACCOMMODATION ESTABLISHMENT CAPACITY

Fig 3.5.1: Number of rooms by type of accommodation

The figure below depicts the number of rooms per establishment. Contrary to the previous year where hotels constituted the largest number of rooms (35 percent) 2018 reveals that guest houses comprised the highest proportion (29 percent) and the largest supply of rooms (967). The total number of rooms declined slightly by (-4.3 percent) dropping from 3,501 in 2017 to 3,350 in 2018.

Figure 3.5.2: Number of rooms by type of accommodation

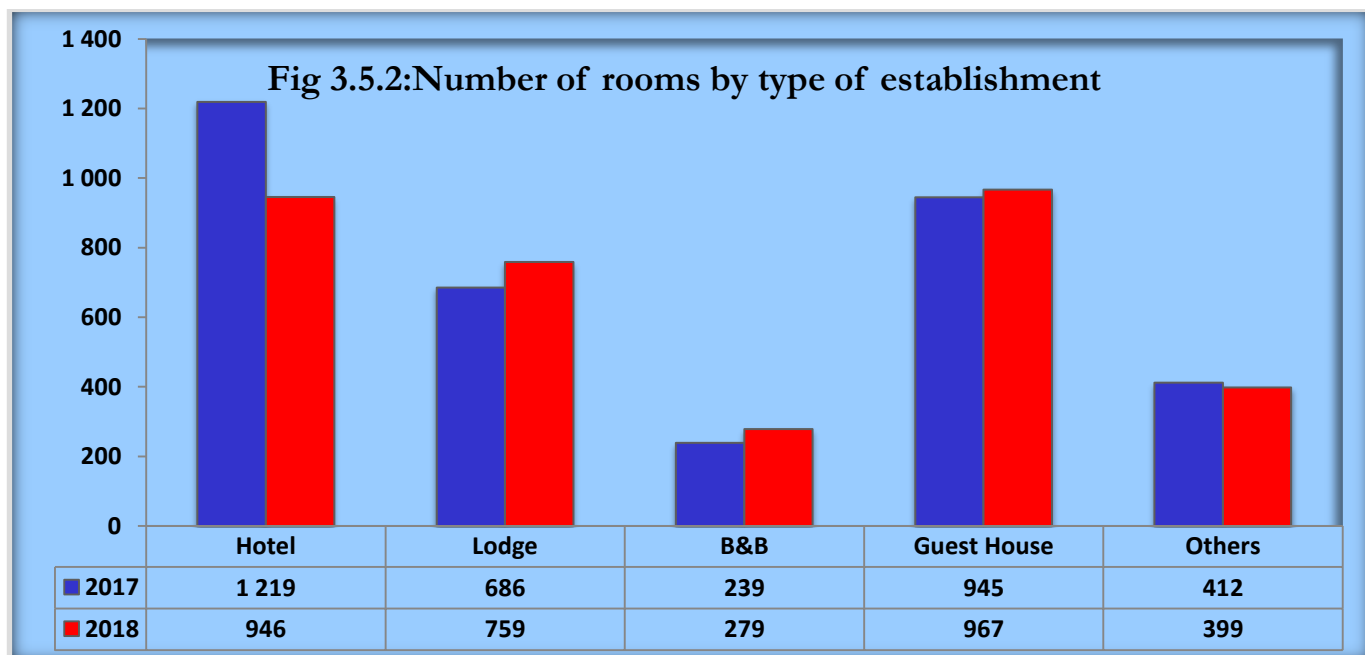
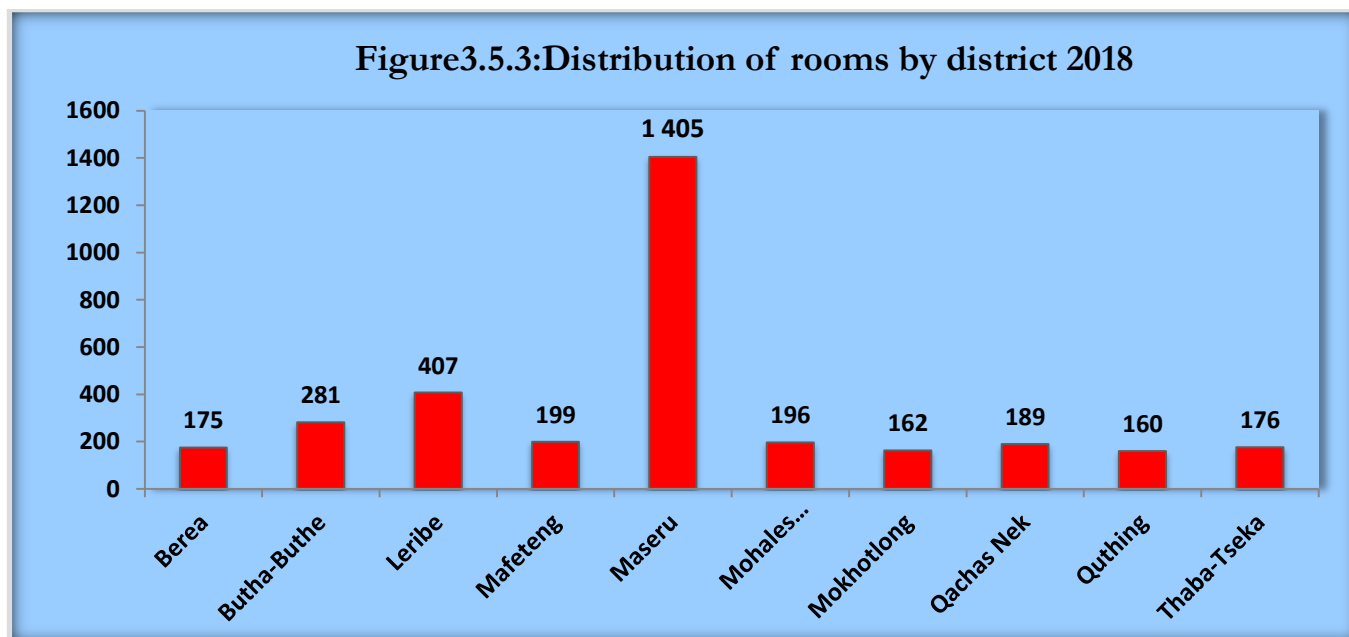
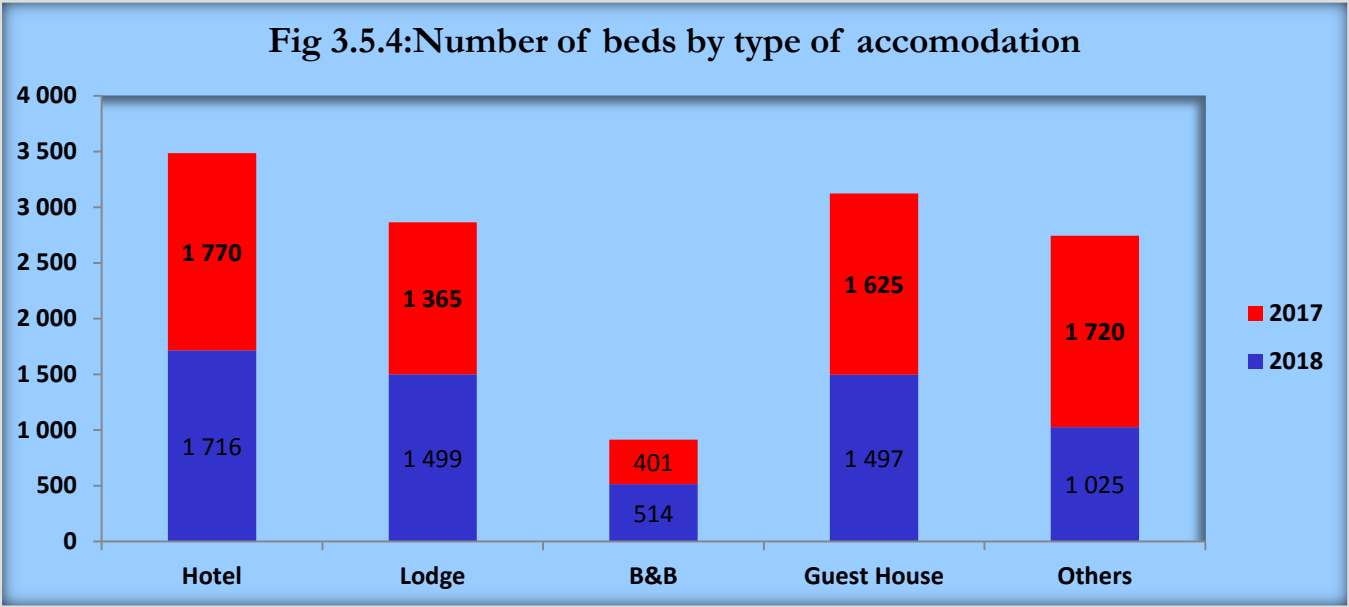


Figure 3.5.3: Distribution of rooms by district



Maseru constitutes 42 percent of total rooms available which is 1,405 rooms, followed by Leribe at 12 percent (407 rooms). The district that has the lowest number of rooms is Quthing (4.7 percent) with a total number of 160 rooms.

Figure 3.5.4: Number of beds by type of accommodation



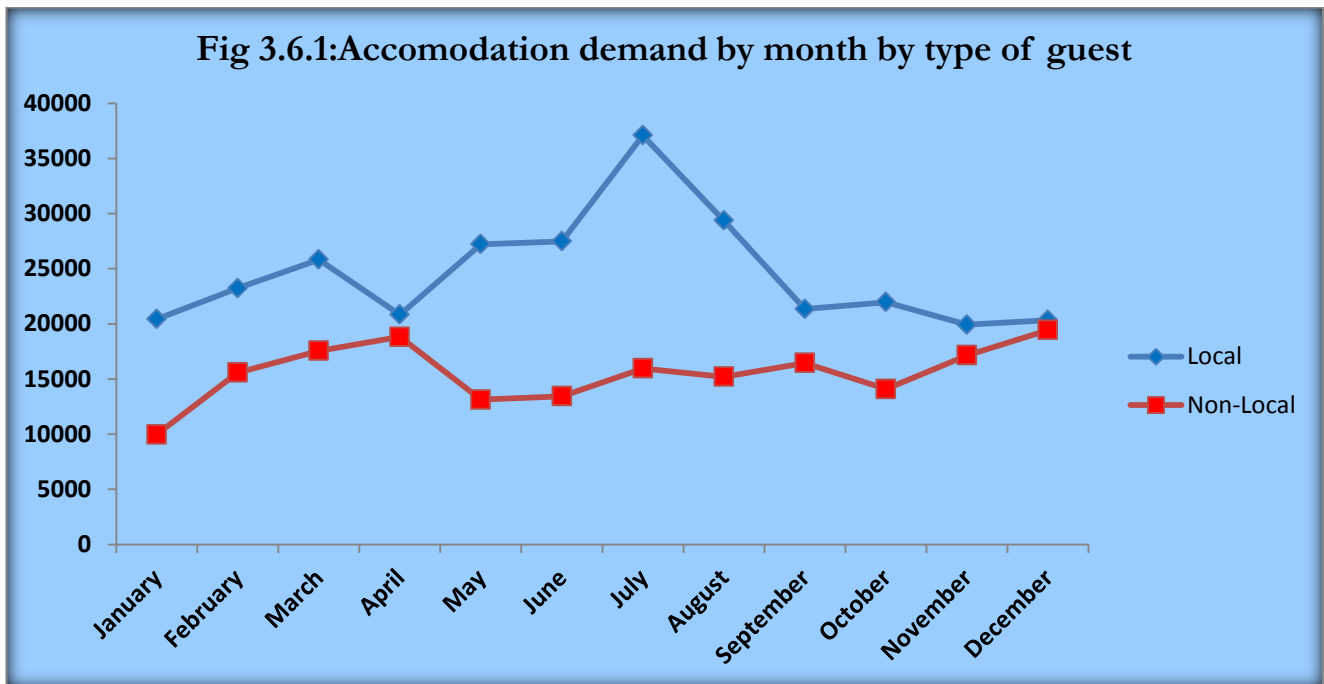
In 2018, the accommodation sub-sector recorded a total of 6,251 beds, a decline of 9.2 percent from a record of 6,881 beds in 2017. Furthermore hotels reported the highest number of beds (1,716) while Bed & Breakfasts’ reported the least number of beds (514).



3.6. ACCOMMODATION DEMAND

The figure below illustrates accommodation demand by type of guests. The number of local arrivals that use accommodation facilities is always more than the number of international arrivals throughout the year. The number of local arrivals declined in April and October while the number of international arrivals was steady throughout the year. A marginal increase of both local and international arrivals was seen in December.

Figure 3.6.1: Accommodation demand by months by type of guest



The figure above depicts accommodation demand by month by type of guest. The total number of visitors (local and non-local) that used accommodation establishments in 2018 was 481,966 where local visitors constituted 61 percent (295,132) and non-locals constituted 39 percent (186,834). The figure illustrates that local visitor arrivals dipped in April (20,841) and peaked in July (37,093) while arrivals for non-local dipped in May (13,127) and June (13,442) and peaked in April (18,826) and December (19,449) respectively.

3.7. BED OCCUPANCY

Table1: Bed Occupancy Rate 2017

| | Bed Occupancy Rate 2018(%) | | | | | | 2017/2018 |
|--------------|----------------------------|-------|------|-------------|--------|-------|-----------|
| | Hotel | Lodge | B&B | Guest House | Others | Total | %+/- |
| Berea | 15.1 | 0.0 | 72.1 | 18.7 | 0.0 | 21.0 | 0.6 |
| Butha-Buthe | 8.3 | 18.6 | 3.4 | 18.0 | 19.8 | 15.7 | -5.1 |
| Leribe | 24.5 | 15.0 | 15.4 | 25.0 | 9.2 | 20.4 | -6.0 |
| Mafeteng | 11.4 | 15.0 | 6.1 | 8.3 | 3.8 | 10.3 | -5.2 |
| Maseru | 45.0 | 10.7 | 20.0 | 28.0 | 5.3 | 25.0 | 3.8 |
| Mohales Hoek | 25.5 | 13.5 | 0.4 | 10.0 | 7.2 | 14.5 | -0.2 |
| Mokhotlong | 20.0 | 11.0 | 28.3 | 27.8 | 26.0 | 21.6 | -3.0 |
| Qachas Nek | 12.6 | 2.4 | 4.3 | 18.8 | 6.1 | 9.5 | -5.0 |
| Quthing | 11.7 | 0.0 | 7.5 | 19.1 | 6.9 | 13.3 | -0.8 |
| Thaba-Tseka | 9.8 | 13.0 | 6.9 | 21.2 | 9.3 | 12.4 | 2.0 |
| Total | 30.4 | 11.9 | 12.3 | 23.3 | 12.3 | 19.8 | -0.3 |

Hotels had the highest bed occupancy rate (30.4 percent) followed Guest Houses (23.3 percent), B&Bs (12.3 percent) and Lodges (11.9 percent) respectively. Accommodation establishments in Maseru combined observed the highest occupancy rate while accommodation establishments in Qacha’s Nek combined had the lowest occupancy rate. In comparison to 2017, in 2018 Maseru recorded the largest bed occupancy rate growth(3.8%) while Leribe recorded the lowest decline(-6.0%) .

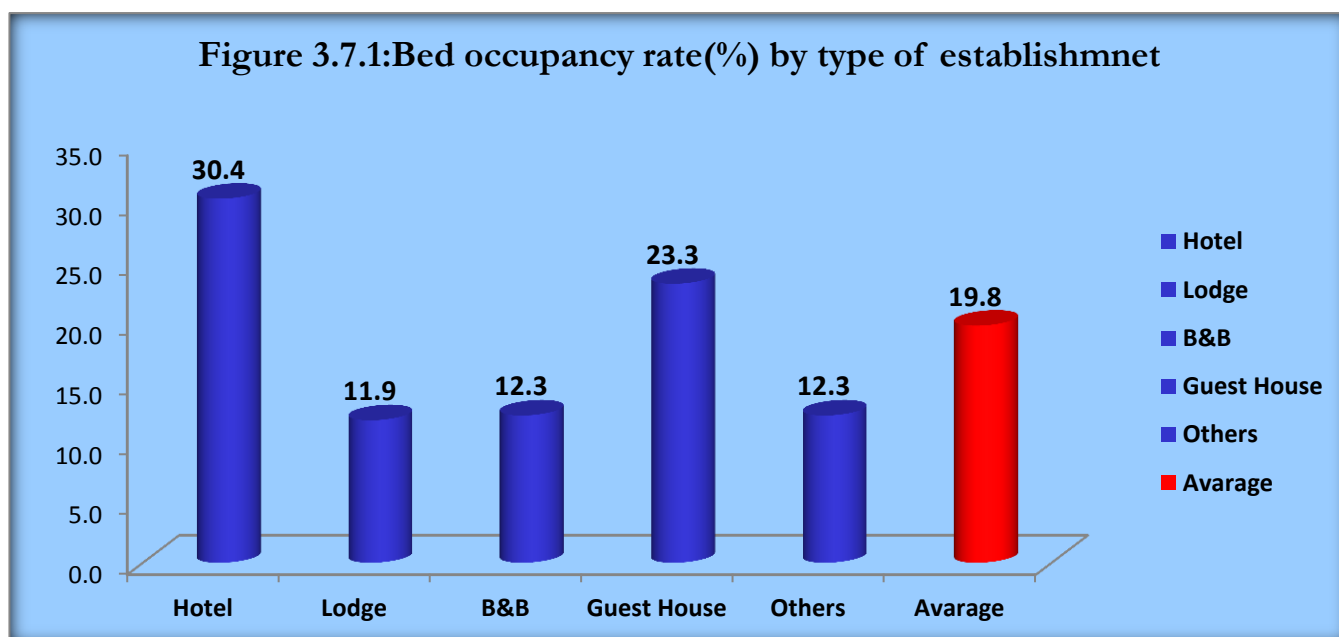
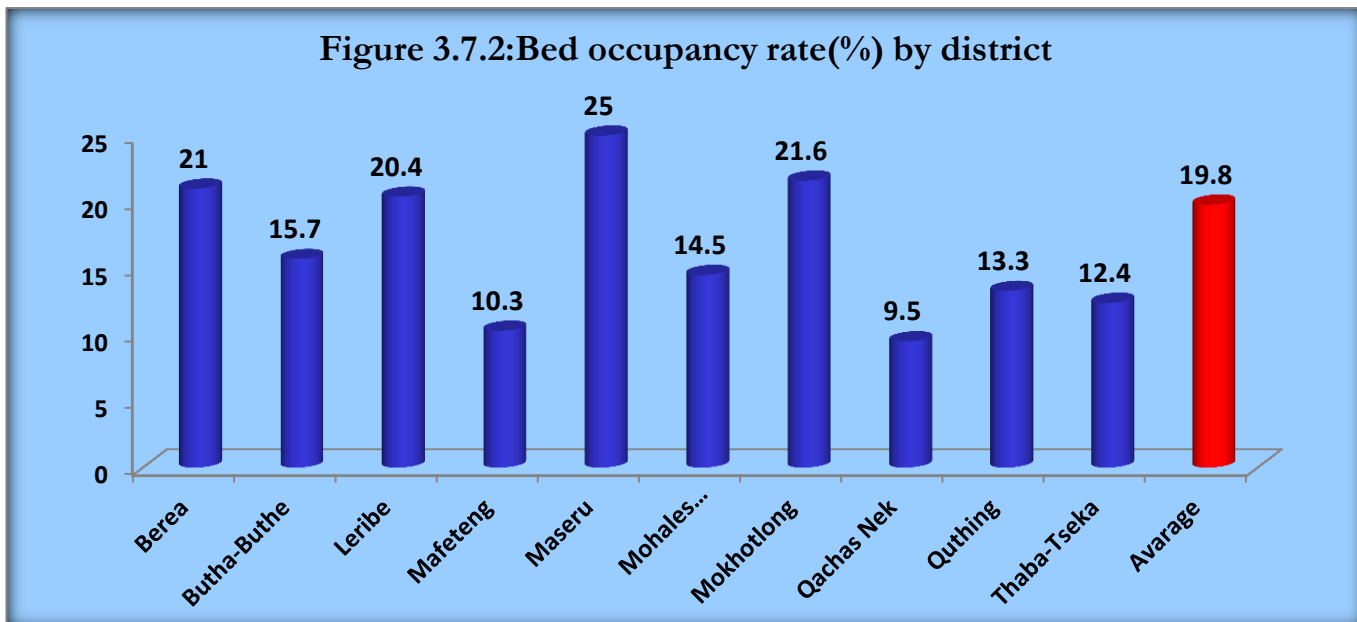


Figure 3.7.2: Bed occupancy rate(%) by district



The overall average bed occupancy in 2018 was at 19.8 percent, a slight decline (-0.3) percent from 2017.

3.8. REVENUE

Most revenue was accrued from accommodation bookings (54 percent) followed by food & beverages (33 percent) while the rest accrued from other goods and services (13 percent.)

Figure 3.8.1: Revenue in millions (Maloti)

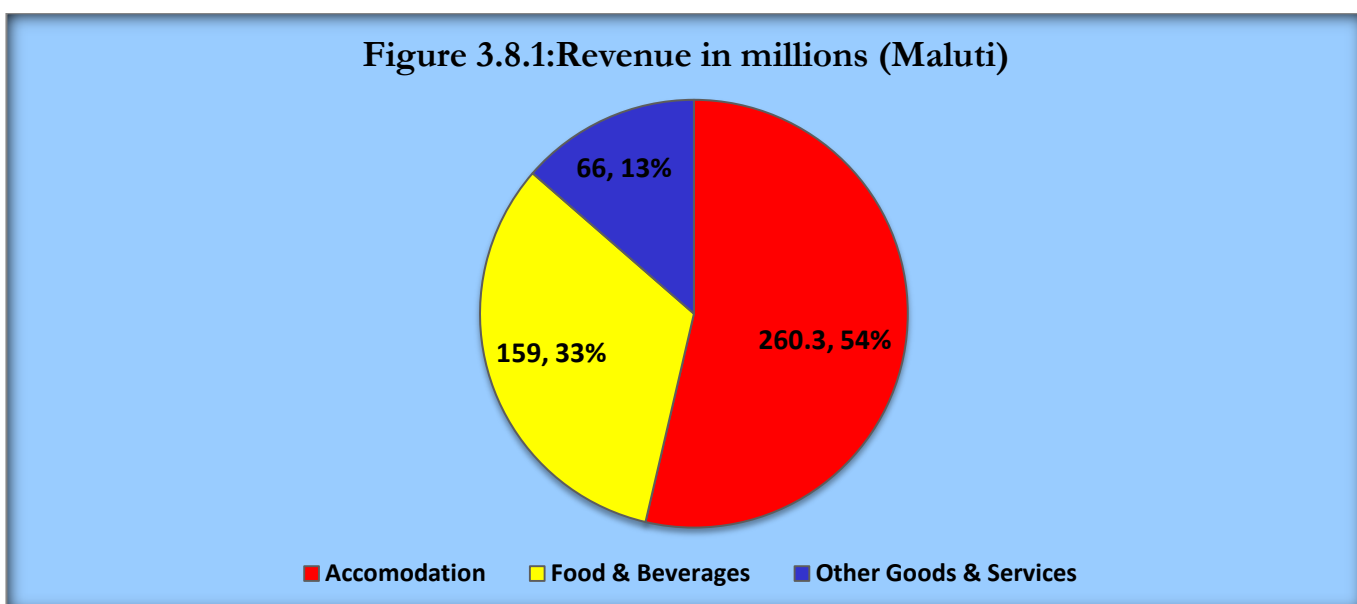
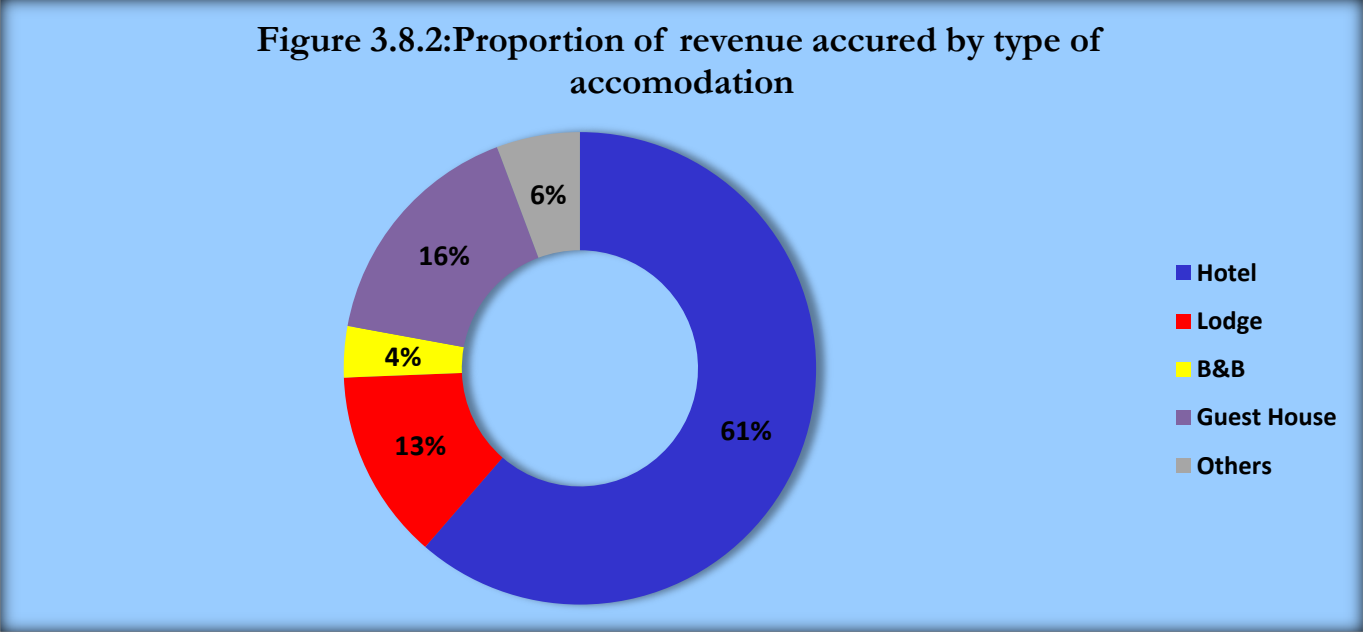


Figure 3.8.2: Proportion of total revenue accrued by type of accommodation



4. CONCLUSION

In conclusion, this report demonstrates that the international arrivals rebounded in 2018. A total of 1,172,648 international arrivals entered Lesotho presenting an increase of 3.1 percent from the previous year's arrivals of 1, 137,166.

The report also illustrates that the distribution of tourists by region of residence followed a similar pattern as shown in the last four years where Lesotho's regional markets continued to drive its international arrivals. Results show that Lesotho is still heavily reliant on its neighboring country South Africa which accounts to about 90 percent of the 2018 arrivals.

While employment has declined marginally in the accommodation sector, Lesotho still contributed positively towards the economy by employing local people. A huge improvement was also seen where most the employees were now skilled versus unskilled.

Overall the sector performed fairly well in comparison to the previous year. A serious decline in revenue accrued was experienced by accommodation establishments which recorded M488 million as compared to about M900 million in the previous year. Efforts to market Lesotho's accommodation establishments aggressively and offer competitive services and prices should be prioritized. Employment, market share and increase tourism GDP contribution should be key in the development of Lesotho's tourism products such that it brings better lives to its citizens.



ANNEX

| 2014 | 2015 | 2016 | 2017 | 2018 | % Change | | | |
|-----------|-----------|-----------|-----------|-----------|----------|-------|-------|-------|
| | | | | | 18/17 | 16/17 | 15/16 | 14/15 |
| 1,078,510 | 1,082,403 | 1,196,214 | 1,137,166 | 1,172,648 | 3.1 | -4.9 | 10.5 | 0.4 |

| Market | 2018 |
|--------------|------------------|
| South Africa | 1,056,433 |
| Zimbabwe | 20,407 |
| Germany | 9,477 |
| Netherlands | 8,840 |
| USA | 8,732 |
| Botswana | 6,916 |
| China | 6,099 |
| Swaziland | 4,897 |
| UK | 4,880 |
| India | 3,614 |
| Others | 42,353 |
| Total | 1,172,648 |

| Market | 2014 | 2015 | 2016 | 2017 | 2018 | % Change | | | |
|--------------|------------------|------------------|------------------|------------------|------------------|------------|-------------|-------------|------------|
| | | | | | | 18/17 | 17/16 | 15/16 | 14/15 |
| South Africa | 968,742 | 970,292 | 1,081,227 | 1 009 856 | 1 056 433 | 4.6 | -6.6 | 11.4 | 0.2 |
| Zimbabwe | 20,523 | 20,995 | 20,835 | 20991 | 20407 | -2.8 | 0.7 | -0.8 | 2.3 |
| China | 9,630 | 8,095 | 6,878 | 7830 | 6099 | -22.1 | 13.8 | -15.0 | -15.9 |
| USA | 8,798 | 9,694 | 10,026 | 8589 | 8732 | 1.7 | -14.3 | 3.4 | 10.2 |
| Botswana | 6,942 | 6,712 | 8,972 | 7513 | 6916 | -7.9 | -16.3 | 33.7 | -3.3 |
| UK | 6,128 | 6,436 | 4,970 | 5554 | 4880 | -12.1 | 11.8 | -22.8 | 5.0 |
| India | 4,619 | 3,639 | 4,389 | 4745 | 3614 | -23.8 | 8.1 | 20.6 | -21.2 |
| Netherlands | 4,454 | 6,223 | 7,856 | 9275 | 8840 | -4.7 | 18.1 | 26.2 | 39.7 |
| Germany | 3,746 | 5,951 | 7,955 | 8913 | 9477 | 6.3 | 12.0 | 33.7 | 58.9 |
| Swaziland | 3,716 | 4,627 | 5,006 | 3930 | 4897 | 24.6 | -21.5 | 8.2 | 24.5 |
| Other | 41,212 | 39,739 | 38,100 | 49970 | 42353 | -15.2 | 31.2 | -4.1 | -3.6 |
| Total | 1,078,510 | 1,082,403 | 1,196,214 | 1,137,166 | 1,172,648 | 3.1 | -4.9 | 10.5 | 0.4 |

| Month | 2014 | 2015 | 2016 | 2017 | 2018 | % Change | | | |
|--------------|------------------|------------------|------------------|------------------|------------------|------------|-------------|-------------|------------|
| | | | | | | 18/17 | 16/17 | 15/16 | 14/15 |
| Jan | 88,762 | 84,777 | 90,479 | 85,266 | 90,718 | 6.4 | -5.8 | 6.7 | -4.5 |
| Feb | 79,023 | 73,235 | 80,698 | 76,216 | 79,511 | 4.3 | -5.6 | 10.2 | -7.3 |
| Mar | 81,038 | 83,934 | 113,939 | 89,838 | 107,427 | 19.6 | -21.2 | 35.7 | 3.6 |
| April | 101,566 | 100,456 | 93,200 | 110,393 | 95,600 | -13.4 | 18.4 | -7.2 | -1.1 |
| May | 82,511 | 81,705 | 86,577 | 80,579 | 78,033 | -3.2 | -6.9 | 6.0 | -1.0 |
| June | 77,007 | 81,406 | 90,473 | 83,241 | 88,216 | 6.0 | -8.0 | 11.1 | 5.7 |
| July | 83,211 | 87,396 | 96,732 | 97,207 | 93,025 | -4.3 | 0.5 | 10.7 | 5.0 |
| Aug | 94,449 | 92,069 | 98,014 | 86,000 | 97,057 | 12.9 | -12.3 | 6.5 | -2.5 |
| Sept | 77,450 | 86,740 | 94,185 | 93,902 | 94,377 | 0.5 | -0.3 | 8.6 | 12.0 |
| Oct | 87,928 | 82,175 | 98,777 | 90,356 | 92,691 | 2.6 | -8.5 | 20.2 | -6.5 |
| Nov | 85,886 | 84,739 | 95,123 | 90,614 | 94,441 | 4.2 | -4.7 | 12.3 | -1.3 |
| Dec | 139,679 | 143,771 | 158,017 | 153,554 | 161,552 | 5.2 | -2.8 | 9.9 | 2.9 |
| Total | 1,078,510 | 1,082,403 | 1,196,214 | 1,137,166 | 1,172,648 | 3.1 | -4.9 | 10.5 | 0.4 |

| Quarter | 2014 | 2015 | 2016 | 2017 | 2018 | % Change | | | |
|----------------|------------------|------------------|------------------|------------------|------------------|------------|-------------|-------------|-------------|
| | | | | | | 18/17 | 16/17 | 15/16 | 14/15 |
| Jan-Mar | 248,823 | 241,946 | 285,116 | 251,320 | 277,656 | 10.5 | -11.9 | 17.8 | -2.8 |
| Apr-Jun | 261,084 | 263,567 | 270,250 | 274,213 | 261,849 | -4.5 | 1.5 | 2.5 | 1.0 |
| Jul-Aug | 255,110 | 266,205 | 288,931 | 277,109 | 284,459 | 2.7 | -4.1 | 8.5 | 4.3 |
| Oct-Dec | 313,493 | 310,685 | 351,917 | 334,524 | 348,684 | 4.2 | -4.9 | 13.3 | -0.9 |
| Total | 1,078,510 | 1,082,403 | 1,196,214 | 1,137,166 | 1,172,648 | 3.1 | -4.9 | 10.5 | 0.36 |

| Continent | 2014 | 2015 | 2016 | 2017 | 2018 | % Change | | | |
|--------------------------|------------------|------------------|------------------|------------------|------------------|------------|-------------|-------------|------------|
| | | | | | | 18/17 | 17/16 | 15/16 | 14/15 |
| Africa | 1,017,587 | 1,019,127 | 1,131,514 | 106,0842 | 1,103,966 | 4.1 | -6.2 | 11.0 | 0.2 |
| Asia | 24,750 | 22,295 | 20,797 | 28,698 | 21,555 | -24.9 | 38.0 | -6.7 | -9.9 |
| Australasia & Oceania | 1,328 | 1,077 | 959 | 893 | 779 | -12.8 | -6.9 | -11.0 | -18.9 |
| Europe | 23,451 | 27,706 | 30,817 | 35,353 | 34,983 | -1.0 | 14.7 | 11.2 | 18.1 |
| N.America | 9,826 | 10,861 | 11,454 | 9,093 | 10,174 | 11.9 | -20.6 | 5.5 | 10.5 |
| S.America | 1,085 | 784 | 173 | 1,320 | 540 | -59.1 | 663.0 | -77.9 | -27.7 |
| Unknown | 483 | 553 | 500 | 967 | 651 | -32.7 | 93.4 | -9.6 | 14.5 |
| Total | 1,078,510 | 1,082,403 | 1,196,214 | 1,137,166 | 1,172,648 | 3.1 | -4.9 | 10.5 | 0.4 |

| Continent | Percentage Share | | | | |
|-----------------------|------------------|------------|--------------|--------------|--------------|
| | 2014 | 2015 | 2016 | 2017 | 2018 |
| Africa | 94.4 | 94.2 | 94.6 | 93.3 | 94.1 |
| Asia | 2.3 | 2.1 | 1.7 | 2.5 | 1.8 |
| Australasia & Oceania | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Europe | 2.2 | 2.6 | 2.6 | 3.1 | 3.0 |
| N.America | 0.9 | 1.0 | 1.0 | 0.8 | 0.9 |
| S.America | 0.1 | 0.1 | 0.01 | 0.1 | 0.0 |
| Unknown | 0.0 | 0.1 | 0.04 | 0.1 | 0.1 |
| Total | 100 | 100 | 100.0 | 100.0 | 100.0 |

| Port | 2015 | 2016 | 2017 | 2018 | % Change | | |
|----------------------|------------------|------------------|------------------|------------------|------------|-------------|-------------|
| | | | | | 18/17 | 16/17 | 15/16 |
| Maseru Bridge | 469,521 | 521,647 | 497,761 | 483,175 | -2.9 | -4.6 | 11.1 |
| Ficksburg | 352,389 | 366,770 | 335,063 | 348,943 | 4.1 | -8.6 | 4.1 |
| Caledonspoort | 115,386 | 138,246 | 130,786 | 140,849 | 7.7 | -5.4 | 19.8 |
| Van Rooyens Gate | 51,798 | 56,323 | 62,398 | 67,068 | 7.5 | 10.8 | 8.7 |
| Tele Bridge | 28,177 | 29,581 | 32,137 | 31,500 | -2.0 | 8.6 | 4.98 |
| Qacha'snek | 22,423 | 25,910 | 22,833 | 22,074 | -3.3 | -11.9 | 15.6 |
| Sani Pass | 13,299 | 22,983 | 23,013 | 33,969 | 47.6 | 0.1 | 72.8 |
| Moshoeshoe 1 Airport | 12,401 | 13,652 | 12,090 | 19,237 | 59.1 | -11.4 | 10.1 |
| Peka Bridge | 8,130 | 8,983 | 10,602 | 12,989 | 22.5 | 18.0 | 10.5 |
| Other | 8,879 | 12,119 | 10,483 | 12,844 | 22.5 | -13.5 | 36.5 |
| Total | 1,082,403 | 1,196,214 | 1,137,166 | 1,172,648 | 3.1 | -4.9 | 10.5 |

| 2016 | | | 2017 | | | 2018 | | |
|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Port | Total Arrivals | Percentage Share | Port | Total Arrivals | Percentage Share | Port | Total Arrivals | Percentage Share |
| Maseru Bridge | 521,647 | 43.6 | Maseru Bridge | 497,761 | 43.8 | Maseru Bridge | 483,175 | 41.2 |
| Ficksburg | 366,770 | 30.7 | Ficksburg | 335,063 | 29.5 | Ficksburg | 348,943 | 29.8 |
| Caledonspoort | 138,246 | 11.6 | Caledonspoort | 130,786 | 11.5 | Caledonspoort | 140,849 | 12.0 |
| Van Rooyens Gate | 56,323 | 4.7 | Van Rooyens Gate | 62,398 | 5.5 | Van Rooyens Gate | 67,068 | 5.7 |
| Tele Bridge | 29,581 | 2.5 | Tele Bridge | 32,137 | 2.8 | Tele Bridge | 31,500 | 2.7 |
| Qachasnek | 25,910 | 2.2 | Qachasnek | 22,833 | 2.0 | Qachasnek | 22,074 | 1.9 |
| Sani Pass | 22,983 | 1.9 | Sani Pass | 23,013 | 2.0 | Sani Pass | 33,969 | 2.9 |
| Moshoeshoe1 | 13,652 | 1.1 | Moshoeshoe1 | 12,090 | 1.1 | Moshoeshoe1 | 19,237 | 1.6 |
| Peka Bridge | 8,983 | 0.8 | Peka Bridge | 10,602 | 0.9 | Peka Bridge | 12,989 | 1.1 |
| Monontsa Pass | 6,802 | 0.6 | Monontsa Pass | 5,956 | 0.5 | Monontsa Pass | 6,354 | 0.5 |
| Other | 5,317 | 0.4 | Other | 4,527 | 0.4 | Other | 6,490 | 0.6 |
| Total | 1,196,214 | 100 | Total | 1,137,166 | 100 | Total | 1,172,648 | 100 |

| Employment Local 2018 | | | | | | |
|------------------------------|--------------|--------------|----------------|--------------------|---------------|--------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 109 | 0 | 11 | 19 | 0 | 139 |
| Butha-Buthe | 48 | 14 | 13 | 13 | 72 | 160 |
| Leribe | 88 | 70 | 27 | 121 | 18 | 324 |
| Mafeteng | 62 | 28 | 15 | 40 | 6 | 151 |
| Maseru | 642 | 382 | 59 | 293 | 78 | 1 454 |
| Mohales Hoek | 11 | 15 | 3 | 20 | 10 | 59 |
| Mokhotlong | 57 | 45 | 9 | 30 | 11 | 152 |
| Qachas Nek | 35 | 4 | 9 | 18 | 8 | 74 |
| Quthing | 17 | 0 | 4 | 20 | 17 | 58 |
| Thaba-Tseka | 14 | 33 | 7 | 31 | 7 | 92 |
| Total | 1 083 | 591 | 157 | 605 | 227 | 2 663 |

| Employment Skilled Females 2018 | | | | | | |
|--|--------------|--------------|----------------|--------------------|---------------|--------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 31 | 0 | 2 | 4 | 0 | 37 |
| Butha-Buthe | 12 | 7 | 8 | 4 | 15 | 46 |
| Leribe | 42 | 24 | 5 | 38 | 4 | 113 |
| Mafeteng | 32 | 4 | 4 | 41 | 7 | 88 |
| Maseru | 126 | 111 | 25 | 124 | 8 | 394 |
| Mohales Hoek | 5 | 12 | 3 | 13 | 3 | 36 |
| Mokhotlong | 23 | 3 | 2 | 14 | 2 | 44 |
| Qachas Nek | 29 | 0 | 5 | 6 | 0 | 40 |
| Quthing | 6 | 0 | 0 | 7 | 2 | 15 |
| Thaba-Tseka | 11 | 11 | 4 | 7 | 0 | 33 |
| Total | 317 | 172 | 58 | 258 | 41 | 846 |

| Employment Skilled Males 2018 | | | | | | |
|--------------------------------------|--------------|--------------|----------------|--------------------|---------------|--------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 35 | 0 | 5 | 1 | 0 | 41 |
| Butha-Buthe | 14 | 7 | 6 | 3 | 24 | 54 |
| Leribe | 21 | 33 | 1 | 22 | 9 | 86 |
| Mafeteng | 21 | 7 | 1 | 23 | 1 | 53 |
| Maseru | 142 | 90 | 6 | 62 | 16 | 316 |
| Mohales Hoek | 7 | 3 | 0 | 7 | 0 | 17 |
| Mokhotlong | 10 | 0 | 0 | 7 | 2 | 19 |
| Qachas Nek | 5 | 0 | 2 | 3 | 2 | 12 |
| Quthing | 0 | 0 | 1 | 3 | 3 | 7 |
| Thaba-Tseka | 1 | 8 | 1 | 6 | 0 | 16 |
| Total | 256 | 148 | 23 | 137 | 57 | 621 |

| Employment Unskilled Females 2018 | | | | | | |
|--|--------------|--------------|----------------|--------------------|---------------|--------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 28 | 0 | 3 | 10 | 0 | 41 |
| Butha-Buthe | 16 | 0 | 15 | 3 | 14 | 48 |
| Leribe | 9 | 3 | 5 | 39 | 4 | 60 |
| Mafeteng | 6 | 13 | 7 | 16 | 2 | 44 |
| Maseru | 192 | 101 | 12 | 73 | 15 | 393 |
| Mohales Hoek | 30 | 7 | 2 | 3 | 11 | 53 |
| Mokhotlong | 21 | 8 | 2 | 10 | 3 | 44 |
| Qachas Nek | 19 | 3 | 3 | 8 | 6 | 39 |
| Quthing | 7 | 0 | 3 | 6 | 8 | 24 |
| Thaba-Tseka | 5 | 5 | 4 | 18 | 4 | 36 |
| Total | 333 | 140 | 56 | 186 | 67 | 782 |

| Employment Unskilled Males 2018 | | | | | | |
|--|--------------|--------------|----------------|--------------------|---------------|--------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 26 | 0 | 1 | 4 | 0 | 31 |
| Butha-Buthe | 0 | 0 | 5 | 3 | 30 | 38 |
| Leribe | 10 | 12 | 6 | 28 | 5 | 61 |
| Mafeteng | 3 | 7 | 3 | 10 | 1 | 24 |
| Maseru | 64 | 76 | 17 | 51 | 9 | 217 |
| Mohales Hoek | 18 | 3 | 1 | 3 | 10 | 35 |
| Mokhotlong | 4 | 8 | 0 | 1 | 5 | 18 |
| Qachas Nek | 4 | 1 | 3 | 4 | 1 | 13 |
| Quthing | 4 | 0 | 2 | 4 | 4 | 14 |
| Thaba-Tseka | 8 | 2 | 1 | 5 | 1 | 17 |
| Total | 141 | 109 | 39 | 113 | 66 | 468 |

| Number of rooms 2018 | | | | | | |
|----------------------|------------|------------|------------|-------------|------------|--------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 135 | 0 | 19 | 21 | 0 | 175 |
| Butha-Buthe | 0 | 23 | 60 | 39 | 159 | 281 |
| Leribe | 100 | 116 | 17 | 145 | 29 | 407 |
| Mafeteng | 46 | 66 | 25 | 53 | 9 | 199 |
| Maseru | 355 | 454 | 66 | 460 | 70 | 1 405 |
| Mohales Hoek | 83 | 16 | 13 | 44 | 40 | 196 |
| Mokhotlong | 69 | 23 | 7 | 51 | 12 | 162 |
| Qachas Nek | 90 | 19 | 26 | 33 | 21 | 189 |
| Quthing | 36 | 0 | 11 | 68 | 45 | 160 |
| Thaba-Tseka | 32 | 42 | 35 | 53 | 14 | 176 |
| Total | 946 | 759 | 279 | 967 | 399 | 3 350 |

| Number of beds 2018 | | | | | | |
|---------------------|--------------|--------------|------------|--------------|--------------|--------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 217 | 0 | 27 | 49 | 0 | 293 |
| Butha-Buthe | 36 | 60 | 134 | 66 | 386 | 682 |
| Leribe | 196 | 186 | 32 | 224 | 60 | 698 |
| Mafeteng | 71 | 137 | 61 | 112 | 40 | 421 |
| Maseru | 799 | 944 | 99 | 673 | 212 | 2 727 |
| Mohales Hoek | 101 | 35 | 16 | 55 | 85 | 292 |
| Mokhotlong | 103 | 51 | 8 | 76 | 38 | 276 |
| Qachas Nek | 116 | 39 | 48 | 41 | 58 | 302 |
| Quthing | 45 | 0 | 16 | 128 | 91 | 280 |
| Thaba-Tseka | 32 | 47 | 73 | 73 | 55 | 280 |
| Total | 1 716 | 1 499 | 514 | 1 497 | 1 025 | 6 251 |

| Number of beds by month 2018 | | | | | | |
|------------------------------|---------------|---------------|--------------|---------------|---------------|---------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| April | 1 520 | 1 638 | 377 | 1 443 | 1 217 | 6 195 |
| August | 1 288 | 1 154 | 599 | 1 606 | 1 039 | 5 686 |
| December | 960 | 1 002 | 269 | 1 585 | 979 | 4 795 |
| February | 1 973 | 1 454 | 497 | 1 467 | 1 015 | 6 406 |
| January | 1 680 | 1 499 | 514 | 1 497 | 1 025 | 6 215 |
| July | 1 678 | 1 325 | 2 110 | 1 534 | 1 052 | 7 699 |
| June | 1 226 | 1 349 | 462 | 1 476 | 1 232 | 5 745 |
| March | 1 995 | 1 506 | 534 | 1 502 | 1 001 | 6 538 |
| May | 1 614 | 1 424 | 386 | 1 487 | 1 057 | 5 968 |
| November | 1 082 | 1 340 | 251 | 1 710 | 894 | 5 277 |
| October | 1 034 | 1 100 | 279 | 1 794 | 1 129 | 5 336 |
| September | 1 227 | 1 154 | 468 | 1 631 | 1 061 | 5 541 |
| Total | 17 277 | 15 945 | 6 746 | 18 732 | 12 701 | 71 401 |

| Number of beds used 2018 | | | | | | |
|---------------------------------|----------------|---------------|----------------|--------------------|---------------|----------------|
| | Hotel | Lodge | B&B | Guest House | Other | Total |
| Berea | 11 665 | 0 | 6 927 | 3 269 | 0 | 21 861 |
| Butha-Buthe | 1 058 | 3 973 | 1 604 | 4 240 | 27 181 | 38 056 |
| Leribe | 17 100 | 9 942 | 1 759 | 19 971 | 1 958 | 50 730 |
| Mafeteng | 2 885 | 7 330 | 1 327 | 3 313 | 545 | 15 400 |
| Maseru | 128 111 | 36 068 | 7 045 | 67 098 | 3 998 | 242 320 |
| Mohales Hoek | 9 172 | 1 677 | 21 | 1 964 | 2 188 | 15 022 |
| Mokhotlong | 7 345 | 1 995 | 807 | 7 516 | 3 517 | 21 180 |
| Qachas Nek | 5 194 | 339 | 733 | 2 737 | 1 256 | 10 259 |
| Quthing | 1 870 | 0 | 426 | 8 712 | 2 243 | 13 251 |
| Thaba-Tseka | 1 111 | 2 177 | 1 781 | 5 516 | 1 815 | 12 400 |
| Total | 185 511 | 63 501 | 22 430 | 124 336 | 44 701 | 440 479 |

| Number of guestnight Local 2018 | | | | | | |
|--|----------------|---------------|----------------|--------------------|---------------|----------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 11 675 | 0 | 6 675 | 2 717 | 0 | 21 067 |
| Butha-Buthe | 1 423 | 3 063 | 809 | 4 284 | 25 740 | 35 319 |
| Leribe | 16 460 | 4 429 | 897 | 17 372 | 2 058 | 41 216 |
| Mafeteng | 2 438 | 510 | 1 193 | 3 528 | 541 | 8 210 |
| Maseru | 53 068 | 23 237 | 3 427 | 35 170 | 3 710 | 118 612 |
| Mohales Hoek | 11 025 | 1 615 | 21 | 1 627 | 2 178 | 16 466 |
| Mokhotlong | 6 636 | 2 133 | 803 | 6 911 | 2 862 | 19 345 |
| Qachas Nek | 5 457 | 731 | 724 | 2 519 | 1 153 | 10 584 |
| Quthing | 1 630 | 0 | 422 | 8 457 | 2 264 | 12 773 |
| Thaba-Tseka | 1 161 | 1 977 | 1 615 | 4 972 | 1 815 | 11 540 |
| Total | 110 973 | 37 695 | 16 586 | 87 557 | 42 321 | 295 132 |

| Number of guestnight Local by Month 2018 | | | | | | |
|---|----------------|---------------|----------------|--------------------|---------------|----------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| January | 8 091 | 3 594 | 851 | 6 484 | 1 417 | 20 437 |
| February | 10 574 | 2 928 | 857 | 6 791 | 2 089 | 23 239 |
| March | 12 247 | 3 651 | 1 156 | 6 927 | 1 856 | 25 837 |
| April | 9 408 | 2 461 | 597 | 5 535 | 2 840 | 20 841 |
| May | 10 465 | 4 004 | 1 038 | 9 039 | 2 678 | 27 224 |
| June | 6 557 | 3 882 | 1 202 | 8 572 | 7 274 | 27 487 |
| July | 13 077 | 2 876 | 3 433 | 7 652 | 10 055 | 37 093 |
| August | 7 715 | 2 684 | 4 341 | 7 239 | 7 395 | 29 374 |
| September | 8 565 | 3 253 | 899 | 6 934 | 1 701 | 21 352 |
| October | 8 962 | 2 758 | 725 | 8 273 | 1 262 | 21 980 |
| November | 7 335 | 2 952 | 789 | 7 114 | 1 730 | 19 920 |
| December | 7 977 | 2 652 | 698 | 6 997 | 2 024 | 20 348 |
| Total | 110 973 | 37 695 | 16 586 | 87 557 | 42 321 | 295 132 |

| Number of guestnight Nonlocal 2018 | | | | | | |
|---|---------------|---------------|----------------|--------------------|---------------|----------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 415 | 0 | 671 | 654 | 0 | 1 740 |
| Butha-Buthe | 0 | 3 037 | 1 157 | 692 | 1 544 | 6 430 |
| Leribe | 1 398 | 6 312 | 1 164 | 4 892 | 166 | 13 932 |
| Mafeteng | 435 | 7 069 | 136 | 317 | 35 | 7 992 |
| Maseru | 77 220 | 21 017 | 5 602 | 42 965 | 745 | 147 549 |
| Mohales Hoek | 1 092 | 79 | 0 | 395 | 5 | 1 571 |
| Mokhotlong | 890 | 1 006 | 45 | 836 | 770 | 3 547 |
| Qachas Nek | 561 | 600 | 98 | 419 | 199 | 1 877 |
| Quthing | 244 | 0 | 57 | 468 | 177 | 946 |
| Thaba-Tseka | 81 | 186 | 309 | 662 | 10 | 1 250 |
| Total | 82 336 | 39 306 | 9 241 | 52 300 | 3 651 | 186 834 |

| Number of guestnight Local by Month 2018 | | | | | | |
|---|----------------|---------------|----------------|--------------------|---------------|----------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| January | 8 091 | 3 594 | 851 | 6 484 | 1 417 | 20 437 |
| February | 10 574 | 2 928 | 857 | 6 791 | 2 089 | 23 239 |
| March | 12 247 | 3 651 | 1 156 | 6 927 | 1 856 | 25 837 |
| April | 9 408 | 2 461 | 597 | 5 535 | 2 840 | 20 841 |
| May | 10 465 | 4 004 | 1 038 | 9 039 | 2 678 | 27 224 |
| June | 6 557 | 3 882 | 1 202 | 8 572 | 7 274 | 27 487 |
| July | 13 077 | 2 876 | 3 433 | 7 652 | 10 055 | 37 093 |
| August | 7 715 | 2 684 | 4 341 | 7 239 | 7 395 | 29 374 |
| September | 8 565 | 3 253 | 899 | 6 934 | 1 701 | 21 352 |
| October | 8 962 | 2 758 | 725 | 8 273 | 1 262 | 21 980 |
| November | 7 335 | 2 952 | 789 | 7 114 | 1 730 | 19 920 |
| December | 7 977 | 2 652 | 698 | 6 997 | 2 024 | 20 348 |
| Total | 110 973 | 37 695 | 16 586 | 87 557 | 42 321 | 295 132 |

| Number of guestnight Nonlocal 2018 | | | | | | |
|---|---------------|---------------|----------------|--------------------|---------------|----------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 415 | 0 | 671 | 654 | 0 | 1 740 |
| Butha-Buthe | 0 | 3 037 | 1 157 | 692 | 1 544 | 6 430 |
| Leribe | 1 398 | 6 312 | 1 164 | 4 892 | 166 | 13 932 |
| Mafeteng | 435 | 7 069 | 136 | 317 | 35 | 7 992 |
| Maseru | 77 220 | 21 017 | 5 602 | 42 965 | 745 | 147 549 |
| Mohales Hoek | 1 092 | 79 | 0 | 395 | 5 | 1 571 |
| Mokhotlong | 890 | 1 006 | 45 | 836 | 770 | 3 547 |
| Qachas Nek | 561 | 600 | 98 | 419 | 199 | 1 877 |
| Quthing | 244 | 0 | 57 | 468 | 177 | 946 |
| Thaba-Tseka | 81 | 186 | 309 | 662 | 10 | 1 250 |
| Total | 82 336 | 39 306 | 9 241 | 52 300 | 3 651 | 186 834 |

Number of guestnight Local by Month 2018

| | Hotel | Lodge | B&B | Guest House | Others | Total |
|--------------|----------------|---------------|----------------|--------------------|---------------|----------------|
| January | 8 091 | 3 594 | 851 | 6 484 | 1 417 | 20 437 |
| February | 10 574 | 2 928 | 857 | 6 791 | 2 089 | 23 239 |
| March | 12 247 | 3 651 | 1 156 | 6 927 | 1 856 | 25 837 |
| April | 9 408 | 2 461 | 597 | 5 535 | 2 840 | 20 841 |
| May | 10 465 | 4 004 | 1 038 | 9 039 | 2 678 | 27 224 |
| June | 6 557 | 3 882 | 1 202 | 8 572 | 7 274 | 27 487 |
| July | 13 077 | 2 876 | 3 433 | 7 652 | 10 055 | 37 093 |
| August | 7 715 | 2 684 | 4 341 | 7 239 | 7 395 | 29 374 |
| September | 8 565 | 3 253 | 899 | 6 934 | 1 701 | 21 352 |
| October | 8 962 | 2 758 | 725 | 8 273 | 1 262 | 21 980 |
| November | 7 335 | 2 952 | 789 | 7 114 | 1 730 | 19 920 |
| December | 7 977 | 2 652 | 698 | 6 997 | 2 024 | 20 348 |
| Total | 110 973 | 37 695 | 16 586 | 87 557 | 42 321 | 295 132 |

Number of accommodation Establishments 2018

| | Hotel | Lodge | B&B | Guest House | Others | Total |
|--------------|--------------|--------------|----------------|--------------------|---------------|--------------|
| Berea | 2 | 0 | 2 | 1 | 0 | 5 |
| Butha-Buthe | 1 | 3 | 4 | 3 | 1 | 12 |
| Leribe | 2 | 4 | 3 | 6 | 2 | 17 |
| Mafeteng | 2 | 2 | 1 | 6 | 1 | 12 |
| Maseru | 8 | 16 | 12 | 36 | 3 | 75 |
| Mohales Hoek | 2 | 1 | 1 | 3 | 2 | 9 |
| Mokhotlong | 2 | 3 | 1 | 8 | 2 | 16 |
| Qachas Nek | 2 | 1 | 1 | 3 | 2 | 9 |
| Quthing | 1 | 0 | 2 | 6 | 4 | 13 |
| Thaba-Tseka | 1 | 2 | 2 | 3 | 1 | 9 |
| Total | 23 | 32 | 29 | 75 | 18 | 177 |

Revenue Accommodation Local 2018

| | Hotel | Lodge | B&B | Guest House | Others | Total |
|--------------|----------------------|----------------------|---------------------|----------------------|---------------------|-----------------------|
| Berea | 4 279 102.40 | 0.00 | 2 865 783.00 | 1 313 865.10 | 0.00 | 8 458 750.50 |
| Butha-Buthe | 970 449.82 | 1 849 486.66 | 238 705.00 | 1 474 340.00 | 760 721.61 | 5 293 703.09 |
| Leribe | 7 743 479.00 | 1 867 034.60 | 352 785.00 | 8 764 133.20 | 457 340.00 | 19 184 771.80 |
| Mafeteng | 642 877.60 | 156 115.65 | 219 729.20 | 1 355 417.00 | 80 360.00 | 2 454 499.45 |
| Maseru | 39 520 296.42 | 11 982 772.38 | 1 054 924.00 | 13 731 115.89 | 823 922.05 | 67 113 030.74 |
| Mohales Hoek | 9 210 476.61 | 577 190.00 | 6 300.00 | 459 084.85 | 305 264.00 | 10 558 315.46 |
| Mokhotlong | 1 842 095.30 | 235 590.00 | 487 168.00 | 3 239 179.50 | 35 310.00 | 5 839 342.80 |
| Qachas Nek | 4 760 307.00 | 32 250.00 | 143 400.00 | 1 003 975.00 | 153 400.00 | 6 093 332.00 |
| Quthing | 1 139 321.00 | 0.00 | 54 200.00 | 4 575 070.24 | 339 060.00 | 6 107 651.24 |
| Thaba-Tseka | 632 000.75 | 1 423 230.00 | 660 720.00 | 907 600.00 | 151 335.00 | 3 774 885.75 |
| Total | 70 740 405.90 | 18 123 669.29 | 6 083 714.20 | 36 823 780.78 | 3 106 712.66 | 134 878 282.83 |

Revenue Accommodation Non-local 2018

| | Hotel | Lodge | B&B | Guest House | Others | Total |
|--------------|------------------|---------------|--------------|---------------|---------------|----------------|
| Berea | 169 941.60 | 0.00 | 279 380.00 | 215 650.16 | 0.00 | 664 971.76 |
| Butha-Buthe | 0.00 | 1 102 005.00 | 392 456.00 | 218 455.00 | 16 622 849.94 | 18 335 765.94 |
| Leribe | 780 836.00 | 3 858 916.91 | 506 830.00 | 1 940 000.82 | 37 600.00 | 7 124 183.73 |
| Mafeteng | 213 027.40 | 6 161 252.40 | 35 972.00 | 77 378.00 | 6 450.00 | 6 494 079.80 |
| Maseru | 57 049 721.36 | 7 467 155.66 | 4 820 569.28 | 19 510 351.07 | 126 890.00 | 88 974 687.37 |
| Mohales Hoek | 1 171 502.90 | 37 202.00 | 0.00 | 94 330.00 | 0.00 | 1 303 034.90 |
| Mokhotlong | 230 947.80 | 239 195.00 | 117 300.00 | 541 020.00 | 43 630.00 | 1 172 092.80 |
| Qachas Nek | 420 050.00 | 46 500.00 | 9 690.00 | 158 806.00 | 8 730.00 | 643 776.00 |
| Quthing | 40 715.00 | 0.00 | 3 650.00 | 138 742.00 | 28 550.00 | 211 657.00 |
| Thaba-Tseka | 30 600.00 | 154 240.00 | 127 550.00 | 213 200.00 | 0.00 | 525 590.00 |
| Total | 60 107 342.06 | 19 066 466.97 | 6 293 397.28 | 23 107 933.05 | 16 874 699.94 | 125 449 839.30 |

Revenue Food & Beverages Local 2018

| | Hotel | Lodge | B&B | Guest House | Others | Total |
|--------------|---------------|---------------|--------------|---------------|--------------|---------------|
| Berea | 3 799 270.34 | 0.00 | 3 728 366.00 | 669 945.60 | 0.00 | 8 197 581.94 |
| Butha-Buthe | 1 082 145.99 | 1 471 872.42 | 64 570.67 | 284 584.00 | 1 445 722.88 | 4 348 895.96 |
| Leribe | 13 403 693.00 | 1 491 339.41 | 31 540.00 | 5 931 845.89 | 67 000.00 | 20 925 418.30 |
| Mafeteng | 5 192 095.50 | 105 875.00 | 151 790.37 | 722 773.85 | 227 563.70 | 6 400 098.42 |
| Maseru | 19 580 034.53 | 7 265 368.77 | 3 465.00 | 2 489 179.37 | 311 069.00 | 29 649 116.67 |
| Mohales Hoek | 5 627 211.09 | 142 086.12 | 4 220.00 | 84 922.87 | 16 010.00 | 5 874 450.08 |
| Mokhotlong | 1 708 293.35 | 25 342.00 | 30 150.00 | 721 455.00 | 0.00 | 2 485 240.35 |
| Qachas Nek | 3 091 505.75 | 0.00 | 6 230.00 | 213 658.00 | 0.00 | 3 311 393.75 |
| Quthing | 513 242.00 | 0.00 | 0.00 | 3 225 264.80 | 170 820.00 | 3 909 326.80 |
| Thaba-Tseka | 137 525.00 | 344 399.00 | 357 236.00 | 1 181 239.50 | 0.00 | 2 020 399.50 |
| Total | 54 135 016.55 | 10 846 282.72 | 4 377 568.04 | 15 524 868.88 | 2 238 185.58 | 87 121 921.77 |

Revenue Food & Beverages Nonlocal 2018

| | Hotel | Lodge | B&B | Guest House | Others | Total |
|--------------|---------------|--------------|------------|--------------|--------------|---------------|
| Berea | 81 650.60 | 0.00 | 190 558.00 | 145 665.58 | 0.00 | 417 874.18 |
| Butha-Buthe | 0.00 | 601 874.33 | 188 723.53 | 33 772.00 | 5 340 692.79 | 6 165 062.65 |
| Leribe | 1 521 364.00 | 1 632 459.61 | 6 725.00 | 394 251.88 | 4 571.00 | 3 559 371.49 |
| Mafeteng | 83 061.30 | 1 946 260.00 | 3 050.00 | 16 323.00 | 4 158.00 | 2 052 852.30 |
| Maseru | 50 504 723.56 | 4 905 200.73 | 22 547.00 | 2 075 382.12 | 67 099.00 | 57 574 952.41 |
| Mohales Hoek | 1 495 598.10 | 6 258.32 | 0.00 | 4 465.00 | 0.00 | 1 506 321.42 |
| Mokhotlong | 135 105.00 | 68 059.50 | 150.00 | 60 765.00 | 84 270.00 | 348 349.50 |
| Qachas Nek | 1 195.00 | 0.00 | 2 810.00 | 11 925.00 | 7 000.00 | 22 930.00 |
| Quthing | 425.00 | 0.00 | 850.00 | 41 387.80 | 720.00 | 43 382.80 |
| Thaba-Tseka | 10 800.00 | 33 120.00 | 38 070.00 | 94 714.00 | 0.00 | 176 704.00 |
| Total | 53 833 922.56 | 9 193 232.49 | 453 483.53 | 2 878 651.38 | 5 508 510.79 | 71 867 800.75 |

| Revenue other goods services Local 2018 | | | | | | |
|--|---------------------|---------------------|------------------|---------------------|-------------------|---------------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 117 019.00 | 0.00 | 49 934.00 | 80 114.36 | 0.00 | 247 067.36 |
| Butha-Buthe | 0.00 | 10 521.25 | 27 923.00 | 61 518.00 | 40 240.00 | 140 202.25 |
| Leribe | 104 320.00 | 77 403.76 | 8 000.00 | 394 213.58 | 814.00 | 584 751.34 |
| Mafeteng | 155 754.60 | 7 100.00 | 6 140.00 | 135 184.30 | 13 292.60 | 317 471.50 |
| Maseru | 1 405 236.03 | 3 256 655.36 | 0.00 | 484 842.69 | 5 345.00 | 5 152 079.08 |
| Mohales Hoek | 275 797.13 | 91 091.00 | 0.00 | 91 715.66 | 37 450.00 | 496 053.79 |
| Mokhotlong | 38 829.50 | 3 000.00 | 0.00 | 20 690.00 | 10 440.00 | 72 959.50 |
| Qachas Nek | 2 166.00 | 6 380.00 | 0.00 | 39 527.00 | 220.00 | 48 293.00 |
| Quthing | 38 800.00 | 0.00 | 0.00 | 89 810.00 | 65 500.00 | 194 110.00 |
| Thaba-Tseka | 1 600.00 | 30 000.00 | 4 850.00 | 24 765.00 | 6 050.00 | 67 265.00 |
| Total | 2 139 522.26 | 3 482 151.37 | 96 847.00 | 1 422 380.59 | 179 351.60 | 7 320 252.82 |

| Revenue Othergoods & Services Nonlocal 2018 | | | | | | |
|--|----------------------|---------------------|------------------|-------------------|------------------|----------------------|
| | Hotel | Lodge | B&B | Guest House | Others | Total |
| Berea | 0.00 | 0.00 | 0.00 | 3 200.00 | 0.00 | 3 200.00 |
| Butha-Buthe | 0.00 | 13 414.91 | 26 391.00 | 0.00 | 36 600.00 | 76 405.91 |
| Leribe | 15.00 | 72 494.77 | 0.00 | 19 495.00 | 150.00 | 92 154.77 |
| Mafeteng | 0.00 | 1 507 724.50 | 0.00 | 1 212.50 | 0.00 | 1 508 937.00 |
| Maseru | 58 490 806.50 | 1 461 878.21 | 70.00 | 302 319.58 | 70.00 | 60 255 144.29 |
| Mohales Hoek | 253 230.10 | 100.00 | 0.00 | 0.00 | 0.00 | 253 330.10 |
| Mokhotlong | 8 200.00 | 1 260.00 | 0.00 | 1 000.00 | 41 145.00 | 51 605.00 |
| Qachas Nek | 250.00 | 19 860.00 | 0.00 | 440.00 | 990.00 | 21 540.00 |
| Quthing | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Thaba-Tseka | 0.00 | 3 000.00 | 800.00 | 0.00 | 0.00 | 3 800.00 |
| Total | 58 752 501.60 | 3 079 732.39 | 27 261.00 | 327 667.08 | 78 955.00 | 62 266 117.07 |